# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

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FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): February 18, 2004

GENERAL COMMUNICATION, INC.

(Exact Name of Registrant as Specified in its Charter)

Alaska 0-15279 92-0072737

(State or Other (Commission File Number) (IRS Employer Jurisdiction of Incorporation) Number)

Registrant's telephone number, including area code: (907) 868-5600

NONE

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(Former Name or Former Address, if Changed Since Last Report) Item 7. Financial Statements and Exhibit.

- (a) Financial statements of businesses acquired: None
- (b) Pro forma financial information: None
- (c) Exhibit:

This exhibit is furnished pursuant to Item 12 hereof and should not be deemed to be "filed" under the Securities Exchange Act of 1934.

99.1 Press release dated February 18, 2004

Item 12. Results of Operations and Financial Condition.

On February 18, 2004, General Communication, Inc. (GCI) issued a press release announcing earnings for the year ended December 31, 2003. A copy of the press release is attached as Exhibit 99.1.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

The earnings release attached as Exhibit 99.1 discloses the non-GAAP financial measure of EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization). EBITDA has been reconciled to the closely related GAAP financial measure, Net Income, within the earnings release.

EBITDA is the sum of Net Income, Net Other Expense, Taxes, and Depreciation, Amortization and Accretion. EBITDA is not presented as an alternative measure of Net Income as determined in accordance with accounting principles generally accepted in the United States of America. GCI's management uses EBITDA to evaluate the operating performance of its business, and as a measure of performance for incentive compensation purposes. GCI believes EBITDA is a measure used as an analytical indicator of income generated to service debt and fund capital expenditures. In addition, multiples of current or projected EBITDA are used to estimate current or prospective enterprise value. EBITDA does not give effect to cash used for debt service requirements, and thus does not reflect funds available for investment or other discretionary uses. EBITDA as presented herein may not be comparable to similarly titled measures reported by other companies.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> GENERAL COMMUNICATION, INC. (Registrant)

Date: February 19, 2004

By /s/ John M. Lowber

Name: John M. Lowber

Title: Senior Vice President, Chief Financial Officer, Secretary and Treasurer

(Principal Financial Officer)

EXHIBIT INDEX

Exhibit No. Description

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Press release of General Communication, Inc., Inc. dated February 18, 2004.

February 18, 2004

John Lowber, (907) 868-5628; jlowber@gci.com Bruce Broquet, (907) 868-6660; bbroquet@gci.com David Morris, (907) 265-5396; dmorris@gci.com

FOR IMMEDIATE RELEASE

### GCT REPORTS 2003 FINANCIAL RESULTS

- - GCI closes \$250 million bond issue to refinance existing \$180 million
- - Net income of \$15.5 million or \$0.24 per diluted share
- - Consolidated revenues of \$390.8 million
- - EBITDA of \$126.9 million, as adjusted

ANCHORAGE, AK -- GCI (NASDAQ:GNCMA) today reported its 2003 results with net income of \$15.5 million, or earnings per diluted share of \$0.24. The company's 2003 net income compares to income of \$6.7 million, or earnings per diluted share of \$0.08, in 2002. GCI recorded net income of \$3.7 million or \$0.06 per diluted share in the fourth quarter of 2003 that compares to net income of \$0.5 million or \$0.00 per share on a diluted basis for the fourth quarter of 2002. Net income for 2003 included a recovery of bad debt from the 2002 WorldCom accounts receivable write-off as well as a write-off related to the shut down of a first generation fiber to the lower 48 that occurred shortly after the 2003 year-end.

GCI's revenues for 2003 increased to \$390.8 million, an increase of 6.3 percent over 2002 revenues of \$367.8 million. For the fourth quarter of 2003, revenues totaled \$103.8 million as compared to \$92.3 million in the fourth quarter of 2002, an increase of 12.5 percent. Sequentially, revenues increased 5.6 percent over third quarter 2003 revenues of \$98.3 million.

Earnings before interest, taxes, depreciation, amortization and accretion (EBITDA) for 2003 totaled \$126.9 million, as adjusted, to exclude a \$5.4 million impairment charge related to the shut down of a first generation fiber to the lower 48. EBITDA for 2002 totaled \$102.1 million. Excluding a total of \$2.8 million of WorldCom bad debt recoveries in 2003 and the \$11.0 million bad debt reserve charge originally recorded in 2002, EBITDA for 2003 increased \$11.0 million or 9.7 percent over 2002.

Fourth quarter 2003 EBITDA totaled \$36.5 million, as adjusted, to exclude the \$5.4 million impairment charge and compares to \$28.1 million reported for the fourth quarter of 2002. Excluding the WorldCom bad debt recovery recorded in the fourth quarter, EBITDA increased \$6.2 million or 22.1 percent over the fourth quarter of 2002. Sequentially, fourth quarter 2003 EBITDA of \$36.5 million increased 14.1 percent or \$4.2 million over the third quarter 2003 EBITDA of \$30.7 million, after excluding the WorldCom bad debt recoveries of \$2.2 million and \$0.6 million in the fourth and third quarters of 2003, respectively.

"We are pleased to report our seventh consecutive year of record high revenues and EBITDA," said Ron Duncan, GCI president. "The capital markets improved steadily throughout the year, large scale bankruptcies were few and the telecom and cable stock indices recovered some of their losses from previous years. We took advantage of these improving markets to cut the interest rate in half on our senior bank facility and refinanced our \$180 million, 9.75 percent coupon, senior notes with a new issue at a 7.25 percent coupon. Collectively, this will lower our annual cash interest costs by \$8 million. Our ability to create free cash flows and invest it in ways that maximize shareholder value has never been greater."

"We performed solidly in a year when much of the rest of the telecom industry remained weak and we are well positioned going into 2004. We anticipate revenues of \$410 million to \$420 million and EBITDA of \$137 million to \$142 million, including the expected recovery of the remaining \$8.0 million WorldCom bad debt reserve charge from 2002. For the first quarter of 2004 we expect revenues of \$100 million to \$102 million and EBITDA of approximately \$29 to \$30 million, before any WorldCom recoveries."

## Customer Highlights:

- The local services business added 10,100 access lines during 2003 and at year-end had more than 106,100 total access lines in service representing a 22 percent share of the total access line market in Alaska. The company added approximately 2,700 access lines in the fourth quarter of 2003.
- GCI's had 95,700 statewide Internet customers at the end of 2003, an increase of 6,200 subscribers as compared with 89,500 users at the end of 2002. More than 46,000 of these Internet customers are using GCI cable modem access, an increase of 9,800 over the 36,200 at year-end 2002. The company added 1,800 Internet subscribers and 3,200 new cable

modem users during the fourth quarter of 2003.

- GCI cable television services now pass 202,191 homes and serve 134,350 basic subscribers at the end of 2003. Basic subscribers decreased 1.3 percent from the fourth quarter of 2002 and decreased sequentially by 0.7 percent from the third quarter of 2003.
- Digital special interest subscribers at the end of 2003 total 34,900, an increase of 4,400 subscribers for the year. GCI added 100 new digital special interest subscribers during the fourth quarter of 2003.
- Long-distance billable minutes increased 2.7 percent to 1.159 billion minutes for the year 2003 as compared to 2002. Minutes for the fourth quarter of 2003 increased 15.5 percent year-over-year and decreased 3.1 percent sequentially from the third quarter of 2003 due to seasonality.

#### Long Distance Results

Long distance and related revenues for 2003 were up 1.9 percent to \$236.0 million as compared to \$231.5 million for the prior year. For 2003, long distance EBITDA totaled \$81.7 million as adjusted to exclude the \$5.4 million impairment charge, as compared to \$65.6 million in 2002, an increase of 24.5 percent. The increases in year-over-year revenue are primarily attributable to an increase in managed services, broadband, private line and dedicated data services revenues. EBITDA growth for 2003 is primarily attributable to increased revenues, reduced access charges and the WorldCom bad debt reserve charge of \$11.0 million in 2002 and subsequent recoveries totaling \$2.8 million in 2003.

For the fourth quarter of 2003, long distance revenues totaled \$61.4 million as compared to revenues of \$56.2 million in the fourth quarter of 2002 and \$60.2 million in the third quarter of 2003. Long distance revenues increased 9.3 percent year-over-year and 2.0 percent sequentially. Increases in managed services, private line and dedicated data services revenues mitigated per minute rate reductions on a year-over-year basis. The fourth quarter revenue increases offset normal sequential seasonal revenue decreases from carrying fewer minutes on the company's network. Long distance EBITDA, as adjusted, increased 28.9 percent for the fourth quarter of 2003 to \$23.2 million as compared to \$18.0 million in the fourth quarter of the prior year and increased \$2.7 million from \$20.5 million in the third quarter of 2003. Excluding the WorldCom bad debt recoveries of \$2.2 million in the fourth quarter and \$0.6 million in the third quarter of 2003, EBITDA, as adjusted, would have increased on a year-over-year and sequential basis, 16.7 percent and 5.8 percent, respectively.

Total minutes-of-use in the fourth quarter of 2003 were up 15.5 percent as compared to the fourth quarter of 2002 and decreased 3.1 percent from the third quarter of 2003. The sequential decrease in minutes was due to normal seasonal patterns.

The total number of billed long distance customers at the end of 2003 decreased to 85,600 from 88,200 at the end of 2002, was down slightly, 0.7 percent, from September 2003. The decrease in long distance customers is attributed primarily to substitution effects of cellular phones and prepaid cards.

## Cable Television Results

Cable television revenues for the year increased 8.2 percent to \$96.0 million in 2003 from \$88.7 million in 2002. EBITDA increased 7.6 percent to \$42.3 million from \$39.3 million in 2002. The increase in revenues and EBITDA for the year is due primarily to an increase in the average revenue per subscriber as a result of increased penetration of digital special interest television service and cable modem services. GCI cable television services pass 202,191 homes and serve 134,350 basic subscribers. Homes passed increased 2.7 percent and basic subscribers decreased 1.3 percent during 2003.

Cable television revenues for the fourth quarter of 2003 increased 6.8 percent to \$25.0 million as compared to \$23.4 million in the fourth quarter of 2002, and increased 5.5 percent from the third quarter of 2003. EBITDA increased 5.8 percent to \$11.0 million in the fourth quarter of 2003 as compared to \$10.4 million in the fourth quarter of 2002, and increased 13.4 percent from \$9.7 million in the third quarter of 2003. The increase in revenues and EBITDA year-over-year is due to the sales of higher margin products such as digital special interest cable television service and cable modem services.

Gross margin for the fourth quarter as a percentage of revenues decreased by 93 basis points year-over-year and increased by 165 basis points sequentially. The growth rate in higher value products such as digital special interest cable television services and cable modems is helping to mitigate the effects of continuing increases in programming and copyright costs.

As of December 31, 2003, the company's cable and entertainment operations passed 202,191 homes and served 134,350 basic subscribers (108,752 equivalent basic subscribers). Average revenue per equivalent basic subscriber increased 10.0 percent to \$76.34 for the fourth quarter of 2003 as compared to \$69.38 for the fourth quarter of 2002, and increased 6.4 percent on a sequential basis. The company experienced a loss of 950 subscribers to its systems during the fourth quarter of 2003. DBS competition grew both customers and market share

in the fourth quarter; some of those customers came from GCI.

The company offers digital special interest cable television service in Anchorage, Fairbanks, Juneau, Kenai, Soldotna, Ketchikan and the Mat-Su Valley area. GCI served 34,900 digital special interest subscribers at the end of the fourth quarter.

GCI, along with the other largest publicly traded multiple system operators, signed a pledge to support and adhere to new voluntary reporting guidelines on common operating statistics to provide investors and others with a better understanding of the company's operations. The operating statistics below include capital expenditures and customer information from cable services and the components of local services and Internet services which offer services utilizing our cable services' facilities.

GCI's capital expenditures by standard reporting category for the year ending December 31, 2003 and 2002 follow (amounts in thousands):

	2003	2002
Customer premise equipment ("CPE")	\$ 10,713	10,609
Commercial	705	597
Scalable infrastructure	2,221	3,082
Line extensions	1,270	866
Upgrade/rebuild	3,800	4,567
Support capital	503	5,413
	\$ 19,212	25,134

The standard definition of a customer relationship is the number of customers who receive at least one level of service, encompassing voice, video, and data services, without regard to which services customers purchase. These relationships do not include local telephone customers except those served by the cable television plant. At December 31, 2003 and 2002, GCI's cable business had 121,900 and 124,400 customer relationships, respectively.

The standard definition of a revenue-generating unit is the sum of all primary analog video, digital video, high-speed data and telephony customers, not counting additional outlets. At December 31, 2003 and 2002, GCI's cable business had 180,400 and 172,200 revenue generating units, respectively. The increase in the revenue generating units of 2,200 and 4,600 from September 30, 2003 and 2002, respectively, is due primarily to an increase in the number of cable modem customers partially offset by the seasonal decline in hotels that only subscribe to cable television services for the summer tourist season. Each hotel room is considered a revenue-generating unit.

## Local Telephone Results

Local telephone service revenues for the year increased 21.5 percent to \$39.0 million as compared to \$32.1 million in 2002. Local services generated a \$2.5 million EBITDA loss for 2003, compared to a loss of \$4.7 million in 2002. The \$2.2 million improvement in EBITDA year-over-year is primarily related to increasing market share. If the local telephone business received credit for access cost savings on calls placed by GCI long distance customers who are also GCI local customers, the local telephone business would have reported positive EBITDA of \$4.4 million for 2003.

Local telephone service revenues totaled \$11.8 million in the fourth quarter of 2003 as compared to \$8.6 million in the prior year. Revenues increased \$2.3 million or 24.2 percent from the third quarter of 2003. Local services generated EBITDA of \$0.7 million during the fourth quarter of 2003 as compared to the prior year fourth quarter EBITDA loss of \$1.1 million and as compared to the third quarter's EBITDA loss of \$0.9 million. The increase in fourth quarter EBITDA of \$0.7 million was due primarily to an increase in the amount of Universal Service Fund revenues that were earned during 2003.

GCI has more than 106,100 access lines in service at the end of 2003, an increase of 10,100 access lines or 10.5 percent over the year 2002. GCI added approximately 2,700 local access lines in the fourth quarter, an increase of 2.6 percent over the third quarter of 2003. The company estimates it has attained a 22 percent local service market share in Alaska. Approximately 86 percent of GCI's access lines are provisioned on its own facilities or on resold local loops.

## Internet Access Results

As of December 31, 2003, GCI had 95,700 statewide Internet customers, an increase of 6,200 customers over the year 2002. GCI's total statewide Internet customers at the end of 2003 included more than 46,000 subscribers using cable modem access, an increase of 9,800 customers as compared 36,200 cable modem customers at the end of 2002.

Internet access revenues for 2003 totaled \$19.8 million, an increase of 26.9 percent over 2002 revenues of \$15.6 million. Internet EBITDA for the year totaled \$5.4 million, an improvement of \$3.5 million as compared to \$1.9 million for 2002. The revenue and EBITDA increases results from more customers served, the migration of existing customers from dial-up to cable modem access and customers adding more features and services, increasing economies of scale, and

effective operating cost controls.

Internet access revenues increased 31.0 percent to \$5.5 million in the fourth quarter of 2003 as compared to \$4.2 million for the fourth quarter of 2002. Internet access revenues increased 12.2 percent from \$4.9 million in the third quarter of 2003. The sequential increase is due to an increase in the number of new Internet subscribers and subscribers adding additional features and services including cable modem service. Fourth quarter 2003 EBITDA of \$1.6 million is an improvement of \$0.8 million as compared to EBITDA of \$0.8 million in the fourth quarter of 2002 and, is an improvement of \$0.3 million over the third quarter of 2003.

GCI added 1,800 new Internet subscribers and 3,200 cable modem customers in the fourth quarter of 2003, of which 700 are new LiteSpeed customers.

GCI began offering Internet access services during 1998 and its dial-up Internet service is offered in most major Alaska markets. GCI is the largest Internet access provider in Alaska.

## Other Items

During 2003, GCI core capital expenditures totaled \$46.0 million, as compared to \$66.1 million in 2002. GCI recorded \$16.5 million in capital expenditures related to the new undersea fiber during 2003. GCI generated approximately \$30.3 million of free cash flow for the year before repayment of \$12.7 million of senior bank facility loan principal and senior bank facility refinancing fees of \$3.5 million.

GCI will hold a conference call to discuss 2003 results, including the fourth quarter, on Thursday, February 19, 2004 beginning at 2p.m. (Eastern). To access the briefing on February 19, call the WorldCom conference operator between 1:50 p.m. and 2 p.m. (Eastern) at 800-475-0212. (International callers should dial 630-395-0018) and identify your call as "GCI." In addition to the conference call, GCI will make available net conferencing. To access the call via net conference, log on to www.gci.com and follow the instructions. The call will be archived online for two weeks. A replay of the call will be available at 4 p.m. (Eastern) for 72-hours by dialing 888-562-2900, access code 7461 (International callers should dial 402-530-7609.)

GCI is the largest Alaska-based and operated integrated telecommunications provider. A pioneer in bundled services, GCI provides local, wireless, and long distance telephone, cable television, Internet and data communication services throughout Alaska. More information about the company can be found at www.gci.com.

The foregoing contains forward-looking statements regarding the company's expected results that are based on management's expectations as well as on a number of assumptions concerning future events. Actual results might differ materially from those projected in the forward looking statements due to uncertainties and other factors, many of which are outside GCI's control. Additional information concerning factors that could cause actual results to differ materially from those in the forward looking statements is contained in GCI's cautionary statement sections of Form 10-K and 10-Q filed with the Securities and Exchange Commission.

# # #
<TABLE>
Non-GAAP Financial Reconciliation Schedule
(Unaudited, Amounts in Millions)
<CAPTION>

			Three Months Ended	
	Dece	ember 31, 2003	December 31, 2002	September 30,
2003				_
<s></s>	<c></c>		<c></c>	<c></c>
EBITDA, as adjusted (Note 1)	\$	36.5	28.1	30.7
Impairment charge		5.4		
1				
EBITDA (Note 2)		31.1	28.1	30.7
Depreciation, amortization and accretion				
expense		14.0	14.6	13.1
Operating income		17.1	13.5	17.6
1 3				
Other income (expense):				
Interest expense		(7.6)	(9.0)	(8.9)
Deferred loan and senior notes fee				
expense		(5.4)	(3.2)	(0.6)
Interest income		0.1	0.2	0.2

Three Menths Ended

Other expense, net		(12.9)	(12.0)	(9.3)
Net income before income taxes		4.2	1.5	8.3
ne tax expense		0.5	1.0	3.8
NT. I. C.	Ċ	2 7	0 5	4 - F
Net income	•			4.5
1				
•	Other expense, net  Net income before income taxes  He tax expense  Net income	Net income before income taxes  The tax expense  Net income  \$ ==================================	Net income before income taxes  4.2  te tax expense  Net income  \$ 3.7	Net income before income taxes 4.2 1.5  He tax expense 0.5 1.0  Net income \$ 3.7 0.5

			Ended
	Dec	cember 31, 2003	December 31, 2002
<s> EBITDA, as adjusted (Note 1) Impairment charge</s>	<c></c>	126.9 5.4	<c> 102.1</c>
EBITDA (Note 2) Depreciation, amortization and accretion		121.5	102.1
expense Operating income		68.1	45.7
Other income (expense):     Interest expense     Deferred loan and senior notes fee		(34.8)	(29.3)
expense Interest income		(7.7) 0.5	(4.6) 0.5
Other expense, net		(42.0)	(33.4)
Net income before income taxes and cumulative effect of a change in accounting principle		26.1	12.3
Income tax expense		10.1	5.6
Net income before cumulative effect of a change in accounting principle		16.0	6.7
Cumulative effect of a change in accounting principle, net of income tax benefit of $\$0.4$		(0.5)	
Net income	\$	15.5	6.7

</TABLE>

(2) EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) is the sum of Net Income, Net Other Expense, Taxes, and Depreciation, Amortization and Accretion. EBITDA is not presented as an alternative measure of net income, operating income or cash flow from operations, as determined in accordance with accounting principles generally accepted in the United States of America. GCI's management uses EBITDA to evaluate the operating performance of its business, and as a measure of performance for incentive compensation purposes. GCI believes EBITDA is a measure used as an analytical indicator of income generated to service debt and fund capital expenditures. In addition, multiples of current or projected EBITDA are used to estimate current or prospective enterprise value. EBITDA does not give effect to cash used for debt service requirements, and thus does not reflect funds available for investment or other discretionary uses. EBITDA as presented herein may not be comparable to similarly titled measures reported by other companies. <TABLE>

> GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

<CAPTION>

(Amounts in thousands)

ASSETS

(Unaudited) December 31,

2003

<C>

2002

Current assets:

Cash and cash equivalents

11.940

10,435

<C>

<sup>(1)</sup> EBITDA (as defined in Note 2 below) before deducting impairment charge.

Receivables: Trade	67,186
63,111 Employee	284
391	
Other 3,093	2,765
66,595	70,235
Less allowance for doubtful receivables 14,010	1,954
Net receivables	68,281
52,585	
Prepaid and other current assets 9,171	12,159
Deferred income taxes, net	7,195
8,509 Notes receivable from related parties	2,723
697 Property held for sale	2,173
1,037 Inventories	1,513
400	
Total current assets	104,479
84,339	
Property and equipment in service, at cost:  Land and buildings	3,151
2,982	
Telephony distribution systems 344,566	345,984
Cable television distribution systems 149,415	161,054
Support equipment 39,807	46,219
Transportation equipment 5,687	5,500
Property and equipment under capital leases 51,770	51,214
	613,122
594,227 Less accumulated depreciation	244,083
212,833	
Net property and equipment in service	369,039
381,394	
Construction in progress 16,958	33,618
Net property and equipment 398,352	402,657
Cable certificates, net of amortization of \$26,775 and \$26,884 at December 31, 2003 and 2002	191,241
191,132 Goodwill, net of amortization of \$7,200 at December 31, 2003 and 2002	41,972
41,972 Other intangible assets, net of amortization of \$1,656 and \$1,848 at December 31, 2003	
and 2002, respectively 2,689	3,895
Deferred loan and senior notes costs, net of amortization of \$5,308 and \$4,110 at	E 757
December 31, 2003 and 2002, respectively 9,961	5,757
Notes receivable from related parties	3,443

(Continued) </TABLE> <TABLE>

# GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Continued)

(Amounts in thousands)  LIABILITIES AND STOCKHOLDERS' EQUITY  2002	2003	ecember 31,
<\$>	<c></c>	<c></c>
Current liabilities: Current maturities of obligations under capital leases 1,857	\$ 5,139	
Accounts payable 33,605	34,133	
Deferred revenue 18,290	22,885	
Accrued payroll and payroll related obligations 11,821	17,545	
Accrued interest	8,645	
7,938 Accrued liabilities	6,546	
5,763 Subscriber deposits	651	
889		
Total current liabilities 80,163	95,544	
Long-term debt	345,000	
357,700 Obligations under capital leases, excluding current maturities	38 <b>,</b> 959	
44,072 Obligation under capital lease due to related party, excluding current maturities 703	677	
Deferred income taxes, net of deferred income tax benefit 16,061	24,168	
Other liabilities 4,956	6,366	
manal linkiliking	F10 714	
Total liabilities 503,655	510,714	
Redeemable preferred stocks 26,907	25,664	
Stockholders' equity:    Common stock (no par):    Class A. Authorized 100,000 shares; issued 52,589 and 51,795 shares at December 31, 2003 and 2002, respectively 199,903	202,362	
Class B. Authorized 10,000 shares; issued 3,868 and 3,875 shares at December 31, 2003 and 2002, respectively; convertible on a share-per-share basis into Class Acommon stock 3,274	3 <b>,</b> 269	
Less cost of 338 and 317 Class A common shares held in treasury at December 31, 2003 and 2002, respectively (1,836)	(1,917)	

Paid-in capital 11,222		12,836	
Notes receivable with related parties issued upon stock option (5,650)	exercise	(4,971)	
Retained earnings 1,847		15,371	
Accumulated other comprehensive loss (540)		(308)	
Total stockholders' equity 208,220		226 <b>,</b> 642	
Commitments and contingencies Total liabilities and stockholders' equity 738,782		\$ 763 <b>,</b> 020	
======================================			
CONSOLIDATE	NICATION, INC. AND SUBSID	S	
<caption></caption>	cember 31, 2003, 2002 and	2001	
2001	(Unaudited) 2003	2002	
amounts)	(Amounts in thou	sands, except pe	r share
<s></s>	<c></c>	<c></c>	<c></c>
Revenues 357,258	\$ 390,797	367,842	
Cost of sales and services 139,793	125,383	123,564	
Selling, general and administrative expenses 116,536	138,693	129,029	
Bad debt expense (recovery) 4,279	(178)	13,124	
impairment charge	5,434		
Depreciation, amortization and accretion expense 55,675	53,388	56,400	
Operating income	68,077	45,725	
40,975	· 		
Other income (expense):			
Interest expense (31,208)	(34,745)	(29,316)	
Amortization of loan and senior notes fees $(1,402)$	(7,732)	(4,612)	
Interest income 294	560	525	
Other expense, net (32,316)	(41,917)	(33,403)	
Net income before income taxes and cumulative effect of a change in accounting principle 8,659	26,160	12,322	
Income tax expense 4,070	10,074	5,659	
Net income before cumulative effect of a change in accounting principle 4,589	16,086	6,663	
Cumulative effect of a change in accounting principle, net of income tax benefit of \$367	(544)		

Net income 4,589			\$	15,542	6,663	
			==	========	========	=
Basic and diluted net income per common share:  Net income before cumulative effect of a change in accomprinciple	ounti	ing	\$	0.25	0.08	
0.05 Cumulative effect of a change in accounting principle, income tax benefit of \$367	net	of		(0.01)		
Net income 0.05			\$	0.24	0.08	=
<pre></pre>				Year	Ended December	31, 2003
(Unaudited)  Combined		Long Distance		Cable	Local Services	Internet
<\$> <c></c>	<c></c>	>		<c></c>	<c></c>	<c></c>
Revenues 390,797	\$	235,953		96,004	38,998	19,842
Cost of sales 125,383					23,761	
Contribution 265,414					15,237	
Selling, general and administrative expenses 138,693		85,285		27,101	17,718	8,589
Bad debt expense (178)		(829)		651	-	-
EBITDA, as adjusted 126,899				42,264		5,390
Impairment charge 5,434		5,434		-	-	-
EBITDA 121,465		76,292		42,264	(2,481)	5,390
Depreciation, amortization and accretion expense 53,388					3,553	
Operating income (loss) 68,077	\$	47,461		24,968	(6,034)	1,682
<pre>  </pre>	====		===			
Integrated Summary EBITDA, as Adjusted (Unaudited)				Year Ended D	ecember 31, 200	3
		Voice		Data	Video	Combined
 <s></s>	<c></c>	>		<c></c>	<c></c>	<c></c>
Traditional Summary EBITDA, as Adjusted: Long Distance	\$	81,726				81,726
Cable Local Services Internet	Y	(2,481)		5 <b>,</b> 390	42,264	42,264 (2,481) 5,390
THICETHEC						

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		79,245	5,390	42,264	126,899
EBITDA, as Adjusted, Reallocations: Long Distance Cable Local Services Integrated Summary EBITDA, as Adjusted		(109)		(9,636)	-
		\$ 42,091	52,180	32,628	126,899
		======			
<table> <caption></caption></table>					
Traditional Summary		Year 1	Ended December 3	1, 2002	
(Unaudited)		Cable			
 <s> Revenues</s>	<c> \$ 231,499</c>	<c> 88,688</c>	<c> 32,071</c>	<c> 15,584</c>	<c> 367,842</c>
Cost of sales		23,649			
Contribution		65,039			
 Selling, general and administrative expenses Bad debt expense	78,309	25,264	16,601	8 <b>,</b> 855	129,029
-		428			
EBITDA	65,576	39,347	(4,735)	1,937	102,125
Depreciation, amortization and accretion expense		15,882			
Operating income (loss)		23 <b>,</b> 465			

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Contribution 70,560		42,633	18,442	5,471	4,014
Selling, general and administrative expenses		21,645	7,315	4,816	2,368
36,144 Bad debt expense (recovery) (2,110)			) 116	-	-
EBITDA, as adjusted 36,526			11,011		1,646
Impairment charge 5,434		5,434		-	-
EBITDA 31,092		17,780	11,011	655	1,646
Depreciation, amortization and accretion expense 14,020			3,855		
Operating income (loss)		\$ 9,735	7,156	(286)	467
17,072	=======================================	:========	====		

					``` Integrated Summary EBITDA, as Adj (Unaudited) ```	usted	Voice	Three Months E Data	Video	Combined
<\$>										
Traditional Summary EBITDA, as Ad Long Distance	justed:	\$ 23,214		10/	23,214					
Cable Local Services Internet		655	1,646	11,011	11,011 655 1,646					
		23,869	1,646	11,011						
EBITDA, as Adjusted, Reallocation	s:	(11 440)	11,448		\_					
Cable Local Services		(26)	2,469	(2,469)	- -					
Integrated Summary EBITDA, as	Adjusted	\$ 12,399	5 15,589							
``` Traditional Summary ```		Three Mor	nths Ended Decemb	er 31, 2002						
(Unaudited)	Long Distance	Cable	Local Services	Internet	Combined					
~~Revenues~~	\$ 56,243	23**,**366	8,561	4,172	92,342					
Cost of sales		5**,**909	5,241	1,220						
Contribution	37**,**522	17,457	3,320	2**,**952	61,251					
		**\_**								
Selling, general and administrative expenses Bad debt expense	19,337 156	7,001 94	4,442	2,154 -	32,934 250					

EBITDA	18,029	10,362	(1,122)	798	28,067
Depreciation, amortization and accretion expense	8 <b>,</b> 991	3,826	919	857	14,593
Operating income (loss)	•	6 <b>,</b> 536		(59)	13,474

<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	
Traditional Summary EBITDA: Long Distance Cable	\$ 18,029		10,362	18,029 10,362	
Local Services Internet	(1,122)	798		(1,122) 798	
	16,907		10,362		
EBITDA Reallocations: Long Distance Cable	(8,464)	8,464 1,953	(1,953)	- -	
Local Services	(51)	51	(+,555)	-	
Integrated Summary EBITDA			8,409	28,067 	 

Traditional Summary (Unaudited)	Long	Three Mo	nths Ended Septe Local	ember 30, 2003	
	Distance		Services	Internet	Combined
 <s> Revenues</s>	<c> \$ 60,166</c>	<c> 23,699</c>	<c> 9,540</c>	<c> 4,922</c>	<c> 98,327</c>
Cost of sales	17,822	6,604	5 <b>,</b> 933	1,511	31,870
	<u>-</u>	·			
Contribution	42,344	17,095	3,607 	3,411	66,457
Selling, general and administrative expenses Bad debt expense	21,485 365	7 <b>,</b> 222 168	4,470 - 	2,085	35 <b>,</b> 262 533
EBITDA	20,494	9,705	(863)	1,326	30,662
Depreciation, amortization and accretion expense	6 <b>,</b> 983			829	
Operating income (loss)				497	17 <b>,</b> 595

	Voice	Data	Video		
<pre><s> Traditional Cummary EPITDA.</s></pre>	<c></c>	<c></c>	<c></c>	<c></c>	
Traditional Summary EBITDA: Long Distance Cable	\$ 20,494		9 <b>,</b> 705	20,494 9,705	
Local Services Internet	(863)	1,326	·	(863) 1,326	
	19,631		9,705	30,662	
EBITDA Reallocations: Long Distance Cable	(9,477)		(2,372)	- -	

Local Services (27) 27 
Integrated Summary EBITDA \$ 10,127 13,202 7,333 30,662

</TABLE>