UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

(Mark One)

### ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

OR

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-15279

# GENERAL COMMUNICATION, INC.

(Exact name of registrant as specified in its charter) State of Alaska 92-0072737 (State or other Jurisdiction of (I.R.S Employer Incorporation or organization) Identification No.) 2550 Denali Street Suite 1000 Anchorage, Alaska 99503

(Address of Principal Executive offices)

### Registrant's telephone number, including area code: (907) 868-5600

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer □ Non-accelerated filer □ (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🛛 No 🗵

The number of shares outstanding of the registrant's classes of common stock as of October 31, 2008 was: 50,017,060 shares of Class A common stock; and 3,203,599 shares of Class B common stock.

Accelerated filer 🗵 Smaller reporting company  $\Box$ 

(Zip Code)

### GENERAL COMMUNICATION, INC. FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2008

# TABLE OF CONTENTS

		Page No.
Cautionary Stat	tement Regarding Forward-Looking Statements	3
Part I. FINANC	CIAL INFORMATION	
Item I.	Financial Statements	
	Consolidated Balance Sheets as of September 30, 2008 (unaudited) and December 31, 2007	4
	Consolidated Income Statement for the three and nine months ended September 30, 2008 (unaudited) and 2007 (as restated, unaudited)	6
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 (unaudited) and 2007 (as restated, unaudited)	7
	Notes to Interim Consolidated Financial Statements (unaudited)	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	30
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	57
Item 4.	Controls and Procedures	58
Part II. OTHER	RINFORMATION	
Item 1A.	Risk Factors	60
Item 6.	Exhibits	61
Other items a	re omitted, as they are not applicable.	
SIGNATURES		62

### Cautionary Statement Regarding Forward-Looking Statements

You should carefully review the information contained in this Quarterly Report, but should particularly consider any risk factors that we set forth in this Quarterly Report and in other reports or documents that we file from time to time with the Securities and Exchange Commission ("SEC"). In this Quarterly Report, in addition to historical information, we state our future strategies, plans, objectives or goals and our beliefs of future events and of our future operating results, financial position and cash flows. In some cases, you can identify these so-called "forward-looking statements" by words such as "may," "will, "should," "expects," "plans," "anticipates," "believes," estimates," "predict," "potential," "project," or "continue" or the negative of these words and other comparable words. All forward-looking statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance, achievements, plans and objectives to differ materially from any future results, performance, achievements, plans and objectives factors, including those identified under "Risk Factors" in Item 1A of our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2) and in this Quarterly Report. Those factors may cause our actual results to differ materially from any of our forward-looking statements. For these forward looking statements, we claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

You should not place undue reliance on any such forward-looking statements. Further, any forward-looking statement, and the related risks, uncertainties and other factors speak only as of the date on which they were originally made and we expressly disclaim any obligation or undertaking to update or revise any forward-looking statement to reflect any change in our expectations with regard to these statements or any other change in events, conditions or circumstances on which any such statement is based. New factors emerge from time to time, and it is not possible for us to predict what factors will arise or when. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

### PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

### GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Amounts in thousands)	(Unaudited) September 30,	December 31,
ASSETS	2008	2007
Current assets:		
Cash and cash equivalents	\$ 32,408	13,074
	φ 0±;+00	10,014
Receivables	111,166	97,913
Less allowance for doubtful receivables	1,946	1,657
Net receivables	109,220	96,256
Deferred income taxes	6,773	5,734
Investment securities	5,276	
Inventories	5,266	2,541
Prepaid expenses	5,255	5,356
Other current assets	713	717
Total current assets	164,911	123,678
Property and agging and in application and of depresistion	738.274	504,273
Property and equipment in service, net of depreciation Construction in progress	100,657	69,409
	838,931	573,682
Net property and equipment	030,931	573,002
Cable certificates	191,565	191,565
Goodwill	63,502	42,181
Wireless licenses	26,007	25,757
Other intangible assets, net of amortization	20,419	11,769
Deferred loan and senior notes costs, net of amortization	6,388	6,202
Other assets	11,594	9,399
Total other assets	319,475	286,873
Total assets	\$ 1,323,317	984,233

4

See accompanying notes to interim consolidated financial statements.

# GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Continued)

Amounts in thousands)	(Unaudited) September 30,	December 31,
LIABILITIES, MINORITY INTEREST, AND STOCKHOLDERS' EQUITY	2008	2007
Current liabilities:	<b>•</b> • • • • • • •	
Current maturities of obligations under long-term debt and capital leases	\$ 13,792	2,375
Accounts payable	51,831	35,747
Deferred revenue	21,181	16,600
Accrued payroll and payroll related obligations	18,542	16,329
Accrued liabilities	11,174	7,536
Accrued interest	2,977	8,927
Subscriber deposits	1,143	877
Total current liabilities	120,640	88,391
.ong-term debt	703,390	536,115
Dbligations under capital leases, excluding current maturities	95,151	2,290
Dbligation under capital lease due to related party, excluding current maturity	1,866	469
Deferred income taxes	88,472	84,294
ong-term deferred revenue	37,117	845
Dther liabilities	15,579	12,396
Total liabilities	1,062,215	724,800
Vinority interest		6,478
Commitments and contingencies		
Stockholders' equity:		
Common stock (no par):		
Class A. Authorized 100,000 shares; issued 49,974 and 50,437 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 49,505 and 49,425	150.005	155 000
shares at September 30, 2008 and December 31, 2007, respectively	150,935	155,980
Class B. Authorized 10,000 shares; issued 3,247 and 3,257 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 and 3,255 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 shares at September 30, 2008 and December 31, 2007, respectively; outstanding 3,245 shares at September 31, 2007, respectively; outstanding 3,245 shares at September 31, 2007, respectively; outstanding 3,245 shares at September 31, 2007, respectively;	2.742	2.751
September 30, 2008 and December 31, 2007, respectively; convertible on a share-per-share basis into Class A common stock Less cost of 471 and 473 Class A and Class B common shares held in treasury at September 30, 2008 and December 31, 2007, respectively	(3,423)	
Less cost of 4/1 and 4/3 Class A and Class B common shares held in treasury at September 30, 2006 and December 31, 2007, respectively Paid-in capital	(3,423) 25,310	(3,448) 20,132
rational capital Retained earnings	85,538	77,540
•		
Total stockholders' equity	261,102	252,955
Total liabilities, minority interest, and stockholders' equity	\$ 1,323,317	984,233

See accompanying notes to interim consolidated financial statements.

# GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENT (Unaudited)

		Three Mont Septemb		Nine Months Ended September 30,			
(Amounts in thousands, except per share amounts)		2008	(as restated) 2007	2008	(as restated) 2007		
Revenues	\$	151,660	134,090	428,795	389,011		
Cost of goods sold (exclusive of depreciation and amortization shown separately below) Selling, general and administrative expenses Depreciation and amortization expense		50,401 56,410 28,869	52,213 44,735 21,970	154,160 151,076 83,820	145,782 131,770 64,273		
Operating income		15,980	15,172	39,739	47,186		
Other income (expense): Interest expense Loan and senior note fees Interest income Minority interest Other expense, net Income before income tax expense		(13,693) (441) 386 (419) (14,167) 1,813	(8,620) (751) 82 37 (9,252) 5,920	(33,277) (1,543) 869 1,503 (32,448) 7,291	(25,495) (1,147) 427 <u>26</u> (26,189) 20,997		
Income tax expense		1,548	2,964	4,758	9,817		
Net income	\$	265	2,956	2,533	11,180		
Basic net income per common share	<u>\$</u>	0.01	0.06	0.05	0.21		
Diluted net income per common share	\$	0.00	0.05	0.05	0.19		
See accompanying notes to interim consolidated financial statements.							

ed fina ng r s to in

### GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Unaudited)

(Amounts in thousands)	2008	(as restated) 2007
Cash flows from operating activities:		
Net income	\$ 2.533	11,180
Adjustments to reconcile net income to net cash provided by operating activities (net of effects of acquisitions):		
Depreciation and amortization expense	83,820	64,273
Deferred income tax expense	3,426	9,599
Share-based compensation expense	5,547	3,490
Other noncash income and expense items	4,764	6,724
Change in operating assets and liabilities, net of effect of acquisition	32,993	(19,741)
Net cash provided by operating activities	133,083	75,525
Cash flows from investing activities:		
Purchases of property and equipment	(172,572)	(106,424)
Purchase of business, net of cash received	(64,945)	(19,530)
Purchases of other assets and intangible assets	(5,115)	(4,996
Restricted cash		4,612
Other		25
Net cash used in investing activities	(242,632)	(126,313)
Cash flows from financing activities:		
Borrowing on Senior Credit Facility	132,100	50,000
Repayment of debt and capital lease obligations	(3,996)	(26,655)
Issuance of long-term debt	2,161	
Payment of debt issuance costs	(1,662)	(402)
Proceeds from common stock issuance	327	3,123
Other	(47)	(1)
Purchase of stock to be retired		(7,979)
Net cash provided by financing activities	128,883	18,086
Net increase (decrease) in cash and cash equivalents	19.334	(32,702)
Cash and cash equivalents at beginning of period	13,074	57,647
Cash and cash equivalents at end of period	\$ 32,408	24,945
See accompanying notes to interim consolidated financial statements		

7

See accompanying notes to interim consolidated financial statements

The accompanying unaudited interim consolidated financial statements include the accounts of General Communication, Inc. ("GCI") and its subsidiaries and have been prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. They should be read in conjunction with our audited consolidated financial statements for the year ended December 31, 2007, filed with the SEC on June 11, 2008 as part of our annual report on Form 10-K/A (Amendment No. 2). In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations for interim periods are not necessarily indicative of the results that may be expected for an entire year or any other period.

#### (1) Business and Summary of Significant Accounting Principles

In the following discussion, GCI and its direct and indirect subsidiaries are referred to as "we," "us" and "our."

#### (a) Business

- GCI, an Alaska corporation, was incorporated in 1979. We offer the following services: Origination and termination of traffic in Alaska for certain common carriers,

  - Cable television services throughout Alaska, Competitive local access services in Anchorage, Fairbanks, Juneau, Wasilla, Eagle River, Kodiak, Palmer, Kenai, Soldotna, Seward, Chugiak, Sitka, Valdez, Ketchikan, Nome and Homer, Alaska with ongoing expansion into additional Alaska communities,

  - Incumbent local access services in rural Alaska, Long-distance telephone service between Alaska and the remaining United States and foreign countries,
  - Resale and sale of postpaid and sale of prepaid wireless telephone services and sale of wireless telephone handsets and accessories,
  - Data network services, Internet access services
- Broadband services, including our SchoolAccess® offering to rural school districts, our ConnectMD® offering to rural hospitals and health clinics, and managed video conferencing,
- Managed services to certain commercial customers, Sales and service to dedicated communications systems and related equipment,
- Lease, sales and maintenance of capacity on our fiber optic cable systems used in the transmission of interstate and intrastate data, switched message long-distance and Internet services within Alaska and between Alaska and the remaining United States and foreign countries, and
- Distribution of white and yellow pages directories to residential and business customers in certain markets we serve and on-line directory products.

#### (b) Principles of Consolidation

The consolidated financial statements include the consolidated accounts of GCI and its wholly-owned subsidiaries, as well as a variable interest entity in which we are the primary beneficiary as defined by Financial Accounting Standards Board ("FASB") Interpretation ("FIN") No. 46R, "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51" through August 17, 2008. We purchased the minority interest of the variable ("SFAS") No. 71, "Accounting for the Effects of Certain Types of Regulation" requires intercompany profit generated between regulated and non-regulated affiliates of the company not be eliminated on consolidation. Intercompany profit on transactions with affiliates not subject to SFAS 71 has been eliminated.

8

### (c) <u>Acquisiti</u>

Current a

Acquisitions Effective June 1, 2008, we closed on our purchase of 100% of the outstanding stock of United Utilities, Inc. ("UUI") and Unicom, Inc. ("Unicom"), which were subsidiaries of United Companies, Inc. ("UCI"). UUI, together wi its subsidiary. United-KUC, Inc. ("United-KUC"), provides local telephone service to 60 rural communities across Alaska. Unicom operates DeltaNet, a long-haul broadband microwave network ringing the Yukon-Kuskokwin Delta. We view this investment as an opportunity to expand our Managed Broadband services in rural Alaska. The UUI acquisition was a stock purchase but we elected to treat it as an asset purchase for income tax purposes.

Effective July 1, 2008, we closed on our purchase of 100% of the ownership interests of Alaska Wireless, LLC ("Alaska Wireless"), which provides wireless and Internet services in the Dutch Harbor, Sand Point, and Akutai Alaska areas. We view this investment as an opportunity to expand our wireless services in the Aleutian Chain region of rural Alaska. We consider this business combination to be immaterial to our consolidated financial statements.

We have agreed to make additional payments for UUI in each of the years 2009 through 2013 that are contingent on sequential year-over-year revenue growth for specified customers. We are unable to reasonably estima the amount of the contingent consideration that may be paid for either acquisition, but do not believe any amount paid will be significant. Additionally, we have agreed to make an additional payment for Alaska Wireless in 2010 that is contingent on meeting certain financial conditions.

We recorded our business acquisitions and the acquisition of the minority interest in Alaska DigiTel based on the provisions of SFAS No. 141, "Business Combinations," and accordingly, the purchase price has been allocated based on the fair values of the assets acquired and liabilities assumed including the net assets representing the underlying minority interest of Alaska DigiTel. In addition, the acquired companies' results of operations are included since the effective date of each acquisition.

The purchase prices for our acquisitions, net of cash received of approximately \$2.1 million from UUI, are as follows (amounts in thousands):

UUI	¢	40 161
	φ	40,101
Alaska Wireless	\$	40,161 14,311 10,473
Alaska DigiTel	\$	10,473

On August 18, 2008, we exercised our option to acquire the remaining 18.1% of the equity interest and voting control of Alaska DigiTel, LLC ("Alaska DigiTel") for \$10.5 million. Subsequent to the acquisition of the minority interest, we own 100% of the outstanding common stock and voting control of Alaska DigiTel (Maska DigiTel") for \$10.5 million. Subsequent to the acquisition of the minority interest, we own 100% of the outstanding common stock and voting control of Alaska DigiTel. We consolidated 100% of Alaska DigiTel's assets and liabilities at fair value on January 1, 2007, when we determined that Alaska DigiTel was a variable interest entity of which we were the primary beneficiary. Upon our acquisition of the minority interest in Alaska DigiTel on August 18, 2008, we recorded 18.1% of the change in fair value between the fair value of the assets and liabilities on August 18, 2008.

We are in the process of determining the fair value of the tangible and intangible assets, therefore, the purchase price allocations for our acquisitions have not been finalized at September 30, 2008 and all assets acquired and liabilities assumed are subject to refinement. The purchase price for our material acquisitions has been preliminarily allocated as of September 30, 2008 as follows (amounts in thousands):

	U	UI	Alaska DigiTel
issets	\$	15,290	

9

Property and equipment, including construction in progress	63,167	328
Intangible assets	6,472	542
Goodwill	5,928	4,622
Other assets	2,411	
Minority interest acquired		4,981
Total assets acquired	93,268	10,473
Current liabilities	4,746	
Long-term debt, including current portion	43,614	
Other long-term liabilities	2,653	
Total liabilities assumed	51,013	
Net assets acquired	\$ 42,255	10,473

We modified the initial preliminary UUI purchase price allocation during the third quarter of 2008 by increasing current assets \$830,000, decreasing property and equipment \$5.0 million, decreasing intangible assets \$77,00 decreasing good/will \$102,000, increasing current liabilities \$254,000, increasing long-term debt \$910,000, and decreasing other long-term liabilities \$5.5 million for adjustments to the asset retirement obligation, adjustment record acquired debt at fair value, adjustment to the fair value of the fixed assets and intangibles due to refinement of the appraisal. All of our acquisitions resulted in good/will which is deductible over 15 years for income ta purposes.

The total assets of UUI, Alaska Wireless, and Alaska DigiTel were \$93.6 million, \$15.6 million and \$82.2 million, respectively at September 30, 2008.

Revenues, from the date of acquisition, net of intercompany revenue, for our acquisitions of UUI and Alaska Wireless are allocated to our Consumer, Network Access, Managed Broadband, and Regulated Operations segments.

As a result of the acquisition of UUI, we have a new operating segment for our regulated activities.

UUI and Unicom had outstanding debt of \$44.2 million at September 30, 2008 that is collateralized by substantially all of UUI's and Unicom's assets. UUI and Unicom's do not have recourse to GCI's assets.

Assuming we had completed all of our acquisitions on January 1, 2008 and 2007, our revenues, net income and basic and diluted earnings per common share ("EPS") for the three and nine months ended September 30, 2008 and 2007 would have been as follows (amounts in thousands, except per share amounts):

		Three Months Ended	September 30,	Nine Months Ended S	eptember 30,
		2008	2007	2008	2007
Pro forma consolidated revenue	\$	151,660	140,638	447,961	407,516
Pro forma net income	\$	537	3,483	3,608	13,397
EPS:					
Basic – pro forma	\$	0.01	0.07	0.07	0.25
Diluted – pro forma	\$	0.01	0.06	0.07	0.25
					(Continued)
	10				

### (d)

Regulatory Accounting and Regulation We account for our regulated operations in accordance with the accounting principles for regulated enterprises prescribed by SFAS No. 71. This accounting recognizes the economic effects of rate regulation by recording cost and a return on investment as such amounts are recovered through rates authorized by regulatory authorities. Accordingly, under SFAS No. 71, plant and equipment is depreciated over lives approved by regulators and certain costs and obligations are deferred based upon approvals received from regulators to permit recovery of such amounts in future years. Our cost studies and depreciation rates for our regulated operations are subject to periodic audits that could result in reductions of revenues. Based upon the preliminary purchase price allocation described in note 1(c), the effects of regulation for the three and nine months ended September 30, 2008 are not material to the consolidated financial statements.

#### Revenue Recognition (e)

Access revenue is recognized when earned. We participate in access revenue pools with other telephone companies. Such pools are funded by toll revenue and/or access charges regulated by the Regulatory Commission of

Alaska ("RCA") within the intrastate jurisdiction and the Federal Communications Commission ("FCC") within the interstate jurisdiction. Much of the interstate access revenue is initially recorded based on estimates. These estimates

are derived from interim financial statements, available separation studies and the most recent information available about achieved rates of return. These estimates are subject to adjustment in future accounting periods as additional

operational information becomes available. To the extent that disputes arise over revenue settlements, our policy is to defer revenue collected until settlement methodologies are resolved.

As an Eligible Telecommunications Carrier ("ETC"), we receive subsidies from the Universal Service Fund ("USF") to support the provision of local access service in high-cost areas. We accrue estimated program revenue quarterly

based on current line counts, rates paid to us in prior periods, our assessment of the impact of current FCC regulations, and our assessment of the potential outcome of FCC proceedings. Our estimated accrued revenue is subject

to our judgment regarding the outcome of many variables and is subject to upward and downward adjustment in subsequent periods. Our ability to collect our accrued USF subsidies is contingent upon continuation

of the USF program and upon our eligibility to participate in that program, which is subject to change by future regulatory, legislative or judicial actions. We will adjust revenue and the account receivable in a subsequent period

### if the FCC makes

a program change or we assess the likelihood of such a change has increased or decreased. The payment from the USF is generally received approximately nine months subsequent to revenue recognition. At September 30, 2008

we have \$8.5 million in account receivables related to the USF high-cost area program.

We recognized \$2.8 million of wireless revenue in July 2008 from the Universal Service Administrative Company ("USAC") for retroactive interstate common line support at Alaska DigiTel. Due to the uncertainty in our ability to

retroactively claim reimbursement under the program, we accounted for this payment as a gain contingency and, accordingly, recognized revenue only upon receipt of payment when realization was certain.

### (f)

Earnings per Share EPS and common shares used to calculate basic and diluted EPS consist of the following (amounts in thousands, except per share amounts):

			1	Three Months Ende	d Sept	ember 30,			
	 2008				2007 (as restated)				
	Income (Num- erator)	Shares (Denom- inator)		Per-share Amounts		Income (Num- erator)	Shares (Denom- inator)	Per	-share Amounts
Basic EPS:									
Net income	\$ 265	52,371	\$	0.01	\$	2,956	52,852	\$	0.06
		11							(Continued)

Effect of Dilutive Securities:									
Unexercised stock options		934					1,267		
Unvested restricted stock awards		13							
Diluted EPS:									
Effect of share based compensation that may be settled in cash									
or shares						(147)	84		
Net income adjusted for effect of share based compensation that									
may be settled in cash or shares	\$ 265	53,318	\$	0.00	\$	2,809	54,203	\$	0.05
•			-		-			-	

		Nine Months Ended September 30,									
			2008			_	2007 (as restated)				
	h	ncome (Num- erator)	Shares (Denom- inator)		Per-share Amounts		Income (Num- erator)	Shares (Denom- inator)	Per	-share Amounts	
Basic EPS:											
Net income	\$	2,533	52,317	\$	0.05	\$	11,180	53,103	\$	0.21	
Effect of Dilutive Securities:											
Unexercised stock options			647					1,415			
Unvested restricted stock awards			22								
Diluted EPS:											
Effect of share based compensation that may be settled in cash											
or shares						_	(688)	93			
Net income adjusted for effect of share based compensation that	•	0.500	50.000	•	0.05	•	10,100	51.011	•	0.10	
may be settled in cash or shares	\$	2,533	52,986	\$	0.05	\$	10,492	54,611	\$	0.19	

Weighted average shares associated with outstanding share awards for the three and nine months ended September 30, 2008 and 2007, which have been excluded from the computations of diluted EPS, because the effect of including these share awards would have been anti-dilutive, consist of the following (shares, in thousands):

	Three Months September		Nine Months Ended September 30,		
	2008	2007	2008	2007	
Weighted average shares associated with unexercised stock options	3,191	2,573	3,731	1,622	
Weighted average shares associated with unvested restricted share awards	248		10		
Effect of share-based compensation that may be settled in cash or shares	291		133		

12

Additionally, 376,000 weighted average shares associated with contingent awards for the three and nine months ended September 30, 2008 were excluded from the computation of diluted EPS because the contingencies of these awards have not been met at September 30, 2008.

We have not issued securities other than common stock that contractually entitle the holder to participate in dividends and earnings when, and if, we declare dividends on our common stock and, therefore, we do not apply the two-class method of calculating EPS.

(g)

Common Stock Following are the changes in issued common stock for the nine months ended September 30, 2008 and 2007 (shares, in thousands):

	Class A	Class B
Balances at December 31, 2006	50,191	3,370
Class B shares converted to Class A	113	(113)
Shares issued under stock option plan	449	
Shares issued under the Director Compensation Plan	23	
Shares retired	(823)	
Balances at September 30, 2007	49,953	3,257
Balances at December 31, 2007	50,437	3,257
Class B shares converted to Class A	10	(10)
Shares issued under stock option plan	52	
Shares issued under the Director Compensation Plan	20	
Shares retired	(540)	
Other	(5)	
Balances at September 30, 2008	49,974	3,247

GCI's Board of Directors has authorized a common stock buyback program for the repurchase of our Class A and Class B common stock in order to reduce our outstanding shares of Class A and Class B common stock. The Term Loan agreement entered into on May 2, 2008 and described in note 4 allows for the repurchase of our common stock under our buyback program when our total debt leverage is below 4.0 times earnings before depreciation and amortization expense, net interest expense, income taxes and share-based compensation expense ("EBITDAS"). Under the buyback program we had made repurchases of \$68.9 million through December 31, 2007. During the nine months ended September 30, 2008 we repurchased no shares of our Class A and B common

stock. During the nine months ended September 30, 2007 we received in lieu of a cash payment on a note receivable 113,000 shares of our Class A common stock at a cost of \$1.7 million. If stock repurchases are less than the total approved quarterly amount the difference may be carried forward and used to repurchase additional shares in future quarters. The cost of the repurchased common stock is recorded in Retained Earnings on our Consolidated Balance Sheets. All shares of our Class A common stock repurchased for retirement have been retired as of September 30, 2008.

(h)

Investment Securities
We have investment securities of \$5.3 million at September 30, 2008 that are classified as trading under SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Our investments consist
primarily of money market funds and U.S. government securities. Trading securities are recorded at fair value with unrealized holding gains and losses included in net income.

(Continued)

### (i)

Asset Retirement Obligations Following is a reconciliation of the beginning and ending aggregate carrying amount of our asset retirement obligations at September 30, 2008 and 2007 (amounts in thousands):

Balance at December 31, 2006	\$ 3,408
Liability incurred	85
Accretion expense for the nine months ended	
September 30, 2007	106
Liability settled	 (3)
Balance at September 30, 2007	\$ 3,596
Balance at December 31, 2007	\$ 4,173
Liability incurred	644
Accretion expense for the nine months ended	
September 30, 2008	123
Additions upon acquisition of UUI, Unicom and Alaska Wireless	803
Liability settled	 (165)
Balance at September 30, 2008	\$ 5,578

Our asset retirement obligations are included in Other Liabilities.

### (j)

Derivatives We enter into derivative contracts to manage exposure to variability in cash flows from floating-rate financial instruments, particularly on our long-term debt instruments and credit facilities. We do not apply hedge accounting to our derivative instruments and therefore treat these instruments as "economic hedges." Consistent with the guidance in SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," ("SFAS No. 133") derivative instruments are accounted for at fair value as either assets or liabilities on the balance sheet. Changes in the fair value of derivatives are recognized in earnings each reporting period.

Derivative financial instruments are subject to credit risk and market risk. Credit risk is the failure of the counterparty to perform under the terms of the derivative contract. We minimize the credit risk in derivative instruments by entering into transactions with high-quality counterparties.

Market risk is the adverse effect on the value of a derivative instrument that results from a change in interest rates or other market variable. The market risk associated with interest-rate contracts is managed by establishing and monitoring parameters that limit the types and degree of market risk that may be undertaken.

In the third quarter of 2008, we entered into two interest rate caps with a combined notional value of \$180.0 million. The initial cost of the caps was \$928,000. These derivative instruments are being used to manage the interest rate risk on our Senior Credit Facility, which is indexed to the London Interbank Offered Rate ("LIBOR"). In prior reporting periods, we did not own any derivative instruments.

The following is a summary of the derivative contracts outstanding in the balance sheet at September 30, 2008 (dollar amounts in thousands):

	Number of Contracts		Notional Value	Balance Sheet Location	Fa	ir Value
Interest rate caps		2 \$	180,000	Other Assets	\$	409
						(Continued)

During the three and nine months ending September 30, 2008, a loss of \$519,000 relating to the fair value change on derivative instruments was reported in interest expense. None of the outstanding derivative instruments contain credit risk contingent features.

#### (k) Use of Estimates

Use of Lstimates The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to estimates and assumptions include the allowance for doubtful receivables, unbilled revenues, accrual of the USF high-cost area program subsidy, share-based compensation, reserve for future customer credits, valuation allowances for deferred income tax assets, depreciable and amortizable lives of assets, the carrying value of long-lived assets including goodwill, cable certificates and wireless licenses, our effective tax rate, purchase price allocations, the accrual of cost of goods sold (exclusive of depreciation and amortization expense) ("Cost of Goods Sold"), and contingencies and litigation. Actual results could differ from those estimates.

#### (I) Classification of Taxes Collected from Customers

We report sales, use, excise, and value added taxes assessed by a governmental authority that is directly imposed on a revenue-producing transaction between us and a customer on a net basis in our income statement. Following are certain surcharges on a gross basis in our income statement for the three and nine months ended September 30, 2008 and 2007 (amounts in thousands):

	Three Months En September 30,		Nine Months Er September 3		
	2008	2007	2008	2007	
Surcharges reported gross	\$ 1,070	1,068	3,081	3,133	

#### (m) Changes in Accounting Policy

Sı

Effective January 1, 2008, we prospectively changed our accounting policy for recording depreciation on our property and equipment placed in service. For assets placed in service on or after January 1, 2008, we are using a mid-month convention to recognize depreciation expense in the year an asset was placed in service, regardless of the month the property and equipment was placed in service. We believe the mid-month convention is preferable because it results in more precise recognition of depreciation expense over the estimated useful life of the asset. No retroactive adjustment has been made. The following table sets forth the impact of this accounting change on depreciation and amortization expense, operating income and net income for the three and nine months ended September 30, 2008 (amounts in thousands, except per share amounts):

	nths Ended er 30, 2008	Nine Months Ended September 30, 2008
Depreciation and amortization expense	\$ 402	667
Operating income	(402)	(667)
Net income	(196)	(325)
Basic EPS	(0.01)	
Diluted EPS	(0.01)	(0.01)

### (n)

Recently Issued Accounting Pronouncements In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS No. 161"). This statement requires companies to provide enhanced disclosures about (a) how and why

15

they use derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect a company's financial position, financial performance, and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. Our adoption of SFAS No. 161 is not expected to have a material impact on our financial condition or results of operations.

In December 2007, the FASB issued Statement No. 141R "Business Combinations", which replaces SFAS No. 141 "Business Combinations." This standard requires all business combinations to be accounted for under the acquisition method, (previously referred to as the purchase method). Under the acquisition method, the acquirer recognizes the assets acquired, the liabilities assumed, contractual contingencies, as well as any noncontrolling interest in the acquisition fair values at the acquisition date. Noncontractual contingencies are recognized at the acquisition date at their fair values only if it is more likely than not that they meet the definition of an asset or a liability in FASB Concepts Statement No. 6 "Elements of Financial Statements." Transaction costs are excluded from the acquisition accounting and will be expensed as incurred. Any contingent consideration included by the acquirers apart of the purchase price must also be measured at fair value at the acquisition date and will be classified as either equity or a liability. This standard also requires a company that obtains control but acquires less than 100% of the fair value of the fair value asts, liabilities, and noncontrolling interests at the acquisition date. This standard is effective for periods beginning on or after December 15, 2008. We are currently in the process of assessing the expected impact of this standard on our consolidated financial statements.

In December 2007, the FASB issued Statement No. 160 "Noncontrolling Interests in Consolidated Financial Statements," which amends Accounting Research Bulletin No. 51 "Consolidated Financial Statements." This standard requires noncontrolling interests to be treated as a separate component of equity, but apart from the parent's equity and not as a liability, or as an item outside of equity. This will eliminate diversity that currently exists in accounting for transactions between an entity and its noncontrolling interests. This standard also specifies that consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income, and that changes in the parent's ownership interest while it retains a controlling financial interest should be accounted for as equity transactions. This standard also expands disclosures in the financial statements to include a reconciliation of the beginning and ending balances of the equity attributable to the parent and the noncontrolling owners and a schedule showing the effects of changes in a parent's ownership interest. This standard is effective for periods beginning on or after December 15, 2008. We are currently in the process of assessing the expected impact of this standard on our consolidated financial statements.

In June 2008, the FASB issued FASB Staff Position ("FSP") No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP EITF 03-6-1"). FSP EITF 03-6-1 requires that unvested share-based payment awards containing nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) be considered participating securities and included in the computation of EPS pursuant to the two-class method of SFAS No. 128, "Earnings per Share." FSP EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period EPS data presented shall be adjusted retrospectively to conform to this FSP. Early application is not permitted. This FSP is not anticipated to have a material impact on our EPS attributable to the common stockholders.

(Continued)

### (o)

Restatement, Immaterial Error Correction and Reclassification On June 11, 2008, we filed a Form 10K/A (Amendment No. 2) with the SEC to reflect the restatement of our summary of unaudited quarterly results of operations for the year ended December 31, 2007. We made the following corrections as part of the restatement of our results of operations for the three and nine months ended September 30, 2007:

We decreased depreciation expense by approximately \$1.2 million and \$2.6 million for the three and nine months ended September 30, 2007, respectively, to correct an error in calculating depreciation in the initial year an asset is placed in service. We originally recorded our estimated depreciation expense evenly throughout the year with periodic adjustments based upon improved estimates or actual results. In accordance with GAAP we now initially record depreciation expense in the month an asset is placed in service. Depreciation was improperly allocated among quarters, but the year-end total was correct. Therefore the restatement impacts the quarterly results but not the December 31, 2007 year-end results.

Additionally we corrected the 2007 quarters for errors that have been determined to be immaterial individually and in the aggregate. Other than interest capitalization, these immaterial errors do not impact the December 31, 2007 results. They are as follows:

- We decreased interest expense by approximately \$422,000 and \$1.2 million for the three and nine months ended September 30, 2007, respectively, to correct an interest capitalization error on certain
- assets. Our capitalized interest policy was too restrictive and resulted in no interest capitalization on certain qualifying capital expenditures. Our capitalized interest policy now conforms to GAAP; We increased depreciation expense \$322,000 and \$966,000 for the three and nine months ended September 30, 2007, respectively, due to the recognition of depreciation on additional capitalized interest; We increased revenue \$141,000 and \$633,000 for the three and nine months ended September 30, 2007, respectively, to correct understated revenue resulting from a configuration error in the automated interface between our unified billing system and our general ledger; We increased revenue \$85,000 and \$343,000 for the three and nine months ended September 30, 2007, respectively, to correct revenue recognition for a majority noncontrolling interest in a subsidiary that was
- recognizing a certain type of revenue on a cash basis rather than an accrual basis; We increased share-based compensation expense \$114,000 for the three months ended September 30, 2007 and decreased share-based compensation expense \$643,000 for the nine months ended
- September 30, 2007 to correct expense recognition timing for options that did not vest in equal increments over the vesting period; We decreased depreciation expense \$38,000 and \$113,000 for the three and nine months ended September 30, 2007, respectively, due to a revision of the purchase price allocation of our purchase of Alaska DigiTel on January 1, 2007; and
- We increased income tax expense \$658,000 and \$2.1 million for the three and nine months ended September 30, 2007, respectively, to record the income tax effect of the corrections described above.

We reclassified \$4.3 million and \$12.6 million of network maintenance and operations expense from selling, general and administrative expense to Cost of Goods Sold for the three and nine months ended September 30, 2007, respectively. We believe this change in accounting more closely aligns our maintenance and operations components to the nature of expenses included in our financial statement captions, and will improve the comparability of our financial statement presentation with our industry peers.

The impact of the restatement and immaterial error correction adjustments and the reclassification as described above for the periods presented are as follows (amounts in thousands, except per share amounts):

		Three Months Ended September 30, 2007				
		As previously reported <sup>1</sup>	Adjustments	Reclassification	As restated	
Revenues	\$	133,864	226		134,090	
Cost of goods sold (exclusive of depreciation and amortization shown separately below)		47,878		4,335	52,213	
Selling, general and administrative expenses Depreciation and amortization expense		48,956 22,837	114 (867)	(4,335)	44,735 21,970	
Operating income		14,193	979		15,172	
Other income (expense):						
Interest expense		(9,042)	422		(8,620)	
Loan and senior note fees		(751)			(751)	
Interest income		82			82	
Minority interest		37			37	
Other expense, net		(9,674)	422		(9,252)	
Income before income tax expense		4,519	1,401		5,920	
Income tax expense		2,306	658		2,964	
Net income	\$	2,213	743		2,956	
Basic net income per common share	\$	0.04	0.02		0.06	
Diluted net income per common share	<u>\$</u>	0.04	0.01		0.05	

<sup>1</sup> As reported on Form 10-Q for the quarter ended September 30, 2007

	Nine Months Ended September 30, 2007							
		s previously reported <sup>1</sup>	Adjustments	Reclassification	As restated			
Revenues	\$	388,035	976		389,011			
Cost of goods sold (exclusive of depreciation and amortization shown separately below)		133,229		12,553	145,782			
Selling, general and administrative expenses		144,966	(643)	(12,553)	131,770			
Depreciation and amortization expense		66,033	(1,760)		64,273			
Operating income		43,807	3,379		47,186			
Other income (expense):								
Interest expense		(26,683)	1,188		(25,495)			
Loan and senior note fees		(1,147)			(1,147)			
Interest income		427			427			
Minority interest		26			26			
					(Continued)			

Other expense, net	 (27,377)	1,188	 (26,189)
Income before income tax expense	16,430	4,567	 20,997
Income tax expense	 7,672	2,145	 9,817
Net income	\$ 8,758	2,422	 11,180
Basic net income per common share	\$ 0.16	0.05	 0.21
Diluted net income per common share	\$ 0.15	0.04	 0.19
Cash provided by operating activities	\$ 74,337	1,188	 75,525
Cash used in investing activities Cash provided by financing activities	(125,125) 18,086	(1,188)	 (126,313) 18,086

<sup>1</sup> As reported on Form 10-Q for the nine months ended September 30, 2007

(2) Consolidated Statements of Cash Flows Supplemental Disclosures

Change in operating assets and liabilities, net of effect of acquisition, consists of (amounts in thousands):

Nine month period ended September 30,         (as restated)           Increase in accounts receivable         \$ (3,014)         (13,454)           Increase in prepaid expenses         1,026         1,333           Increase in inventories         (1,759)         (314)           Net sale of investment securities         800            (Increase) in other current assets         (118)         960           Increase (decrease) in accounts payable         (1,484)         1,041           Increase (decrease) in accounts payable         3,668         (2,705)           Increase (decrease) in accound payroll related obligations         1,191         (1,388)			2007
Decrease in prepaid expenses         1,026         1,393           Increase in inventories         (1,759)         (314)           Net sale of investment securities         800            (Increase) decrease in other current assets         (118)         960           Increase (decrease) in accounts payable         (1,484)         1,041           Increase (decrease) in deferred revenues         3,668         (2,705)	Nine month period ended September 30,	2008	(as restated)
Increase in inventories         (1,759)         (314)           Net sale of investment securities         800            (Increase) decrease in other current assets         (118)         960           Increase (decrease) in accounts payable         (1,484)         1,041           Increase (decrease) in deferred revenues         3,668         (2,705)	Increase in accounts receivable	\$ (3,014)	(13,454)
Net sale of investment securities     800       (Increase) decrease in other current assets     (118)     960       Increase (decrease) in accounts payable     (1,444)     1,041       Increase (decrease) in deferred revenues     3,668     (2,705)	Decrease in prepaid expenses	1,026	1,393
(Increase) decrease in other current assets         (118)         960           Increase (decrease) in accounts payable         (1,484)         1,041           Increase (decrease) in deferred revenues         3,668         (2,705)	Increase in inventories	(1,759)	(314)
Increase (decrease) in accounts payable         (1,484)         1,041           Increase (decrease) in deferred revenues         3,668         (2,705)	Net sale of investment securities	800	
Increase (decrease) in deferred revenues 3,668 (2,705)		(118)	960
Increase (decrease) in accrued payroll and payroll related obligations 1,191 (1,388)	Increase (decrease) in deferred revenues	3,668	(2,705)
		1,191	(1,388)
Increase (decrease) in accrued liabilities 3,209 (548)	Increase (decrease) in accrued liabilities	3,209	(548)
Decrease in accrued interest (6,021) (5,700)	Decrease in accrued interest	(6,021)	(5,700)
Increase (decrease) in subscriber deposits (35) 83		(35)	83
Increase in long-term deferred revenue 36,272		36,272	
Increase (decrease) in components of other long-term liabilities (742) 891	Increase (decrease) in components of other long-term liabilities	 (742)	891
\$ 32,993 (19,741)		\$ 32,993	(19,741)

We paid interest, exclusive of capitalized interest, totaling \$39.2 million and \$32.3 million during the nine months ended September 30, 2008 and 2007, respectively.

We paid income taxes of \$884,000 and \$80,000 during the nine months ended September 30, 2008 and 2007, respectively. We received income tax refunds of \$0 and \$213,000 during the nine months ended September 30, 2008 and 2007.

During the nine months ended September 30, 2008 and 2007, we capitalized interest of \$3.5 million and \$1.1 million, respectively.

(Continued)

During the nine months ended September 30, 2008, we financed \$98.6 million for the use of satellite transponders through a capital lease obligation. We also financed \$1.3 million in capital expenditures through the extension of a previously existing capital lease.

We received net cash of \$110.6 million from the \$145.0 million term loan that we obtained in May 2008. We used \$30.0 million of the term loan to repay the revolver portion of our Senior Credit Facility and our loan proceeds were reduced by \$2.9 million for an original issue discount and \$1.6 million for bank and legal fees associated with the new term loan.

In June 2008 the Galaxy XR satellite was taken out of service resulting in the removal of the remaining \$8.8 million net book value and the recognition of an \$8.8 million warranty receivable. We applied \$4.8 million of the warranty receivable to offset our interest expense obligation of our capital lease and to reduce the principle amount of the capital lease with the same party during the three and nine months ended September 30, 2008, resulting in an outstanding warranty receivable of \$4.0 million as of September 30, 2008.

We had \$15.1 million and \$6.7 million in non-cash additions to property and equipment due to unpaid purchases as of September 30, 2008 and 2007, respectively.

We had \$1.5 million in non-cash additions to property and equipment during the nine months ended September 30, 2007 for buildings that were transferred from property held for sale.

We retired Class A common stock in the amount of \$5.5 million and \$11.3 million during the nine months ended September 30, 2008 and 2007, respectively.

In February 2007, our President and Chief Executive Officer ("CEO") tendered 113,000 shares of his GCI Class A common stock to us at \$15.50 per share for a total value of \$1.7 million. The stock tender was in lieu of a cash payment on his note receivable with a related party and a note receivable with a related party issued upon stock option exercise, both of which originated in 2002.

#### (3) Intangible Assets

On a preliminary basis our goodwill increased \$21.3 million, customer relationships increased \$4.7 million, other intangible assets increased \$3.8 million, and wireless licenses increased \$250,000 upon the acquisition of UUI, Unicom, Alaska Wireless, and the minority interest in Alaska DigiTel. Goodwill and the wireless licenses are indefinite-lived assets. The increase in other intangible assets is due to the recognition of customer relationships and contracts with a weighted average amortization period of 3.9 years.

Amortization expense for amortizable intangible assets was as follows (amounts in thousands):

		Three Months Ende September 30,	d	Nine Months Ended September 30,		
	200	)8	2007	2008	2007	
Amortization expense	\$	1,749	908	3,829	2,666	
	20				(Continued)	

Amortization expense for amortizable intangible assets for each of the five succeeding fiscal years is estimated to be (amounts in thousands):

2008 \$	5,459
2009	6,264
2010	5,344
2011	2,329
2012	5,459 6,264 5,344 2,329 1,590

#### (4) Long-term Debt

On May 2, 2008, we signed an agreement to add an Additional Incremental Term Loan of up to \$145.0 million to our existing Senior Credit Facility. The Additional Incremental Term Loan will become due under the same terms and conditions as set forth in the existing Senior Credit Facility.

The Additional Incremental Term Loan increased the interest rate on the term loan component of our Senior Credit Facility from LIBOR plus 2.00% to LIBOR plus 4.25%. The Additional Incremental Term Loan increased the revolving credit facility interest rate for our Senior Credit Facility from LIBOR plus a margin dependent upon our Total Leverage Ratio ranging from 1.50% to 2.25% to LIBOR plus the following Applicable Margin set forth opposite each applicable Total Leverage Ratio below:

	Total Leverage Ratio (as defined)	Applicable Margin
>3.75		4.25%
>3.25 but <3.75		3.75%
>2.75 but <3.25		3.25%
<2.75		2.75%

<2.75

\$145.0 million was drawn on the Additional Incremental Term Loan at the time of the debt modification. The proceeds were used to pay down the \$30.0 million outstanding under our revolving credit facility including accrued interest and to pay expenses associated with the transaction at closing with the balance deposited in our bank account. Our term loan is fully drawn and we have letters of credit outstanding totaling \$4.0 million, which leaves \$96.0 million available for borrowing under the revolving credit facility.

The Term Loan allows for the repurchase of our common stock under our buyback program when our total debt leverage is below 4.0 times EBITDAS. The amendment revised various financial covenants in the agreement and made conforming changes to various covenants to permit certain previously announced acquisitions. Additionally, our loan proceeds were reduced by \$2.9 million for an original issue discount. The discount on the term loan is being amortized into interest expense using the effective interest method.

Borrowings under the Senior Credit Facility are subject to certain financial covenants and restrictions on indebtedness, dividend payments, financial guarantees, business combinations, and other related items. As a result of the Additional Incremental Term Loan, our Senior Credit Facility key debt covenants changed to the following: our Senior Credit Facility Total Leverage Ratio (as defined) may not exceed (i) 5.25:1.00 for the period beginning May 2, 2008 and ending on June 30, 2009, (ii) 5.00:1.00 for the period beginning on July 1, 2009, and ending on December 31, 2012; the Senior Leverage Ratio (as defined) may not exceed (i) 3.25:1.00 for the period beginning on May 2, 2008 and ending on June 30, 2009, and (ii) 4.50:1.00:1.00 for the period beginning July 1, 2009, and ending on June 30, 2009, and (ii) 3.00:1.00 for the period beginning July 1, 2009, and ending on August 31, 2012; the Fixed Charge Coverage

21

Ratio (as defined) must be 1.0:1.0 or greater beginning December 31, 2009; and the Interest Coverage Ratio (as defined) must not be less than (i) 2.50:1.00 for the period beginning on May 2, 2008 and ending on September 30, 2009, and (ii) 2.75:1.00 for the period beginning October 1, 2009, and ending on August 31, 2012.

Our Senior Credit Facility, which was amended in October 2008 to allow an additional \$15.0 million in capital expenditures for the year ended December 31, 2008, also limits the amount of capital expenditures, excluding acquisitions, that we can incur each year based on the following (amounts in thousands):

	Maximum	
Year Ended:	Expenditur	re Amount
2008	\$	240,000
2009 2010	\$	125,000
2010	\$	125,000
2011 and thereafter	\$	100,000

If our capital expenditures for a given year are less than the maximum, the difference between the amount incurred and the maximum capital expenditure limitation may be carried over to the following year.

This transaction was a partial substantial modification of our existing Senior Credit Facility resulting in a \$667,000 write-off of previously deferred loan fees during the nine months ended September 30, 2008 in our Consolidated Income Statement. Deferred loan fees of \$58,000 associated with the portion of our existing Senior Credit Facility determined not to have been substantially modified continue to be amortized over the remaining life of the Senior Credit Facility.

In connection with the Additional Incremental Term Loan, we paid bank fees and other expenses of \$1.6 million during the nine months ended September 30, 2008 of which \$527,000 were immediately expensed in the nine months ended September 30, 2008 and \$1.1 million were deferred and are being amortized over the remaining life of the Senior Credit Facility.

We acquired long-term debt of \$42.7 million upon our acquisition of UUI and Unicom effective June 1, 2008. The long-term debt is due in monthly installments of principal based on a fixed rate amortization schedule. The interest rates on the various loans to which this debt relates range from 2.0% to 11.25%. Through UUI and Unicom, we have \$9.9 million available for borrowing for specific capital expenditures under existing borrowing arrangements.

As of September 30, 2008, maturities of long-term debt were as follows (amounts in thousands):

Years ending December 31,		
2008 (remainder of the year)	\$	3,100
2009		8,581
2010		8,839
2011	1	178,377
2012	1	176,599
2013 and thereafter	3	341,786
	7	717,282
Less unamortized discount paid on the Senior Notes		2,631
Less unamortized discount paid on the Senior Credit Facility		2,692
Less current portion of long-term debt		9,438
Adjustment to record debt acquired from UUI at fair value		869
	\$ 7	703,390
	(Contin	nued)

### (5)

Eair Value Measurements On January 1, 2008, we partially adopted SFAS No. 157 "Fair Value Measurements," which did not have a material impact on our consolidated financial statements. We partially adopted SFAS No. 157 due to the issuance of FSP FASB 157-2, "Effective Date of FASB Statement No. 157" ("FSP No. 157-2"). SFAS No. 157 defines fair value, establishes a common framework for measuring fair value under U.S. GAAP, and expands disclosures about fair value measurements for assets and liabilities. SFAS No. 157 does not require additional assets or liabilities to be accounted for at fair value beyond that already required under other U.S. GAAP accounting standards. FSP No. 157-2 deferred the effective date of SFAS No. 157 for an onfinancial assets and nonfinancial liabilities that are not recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). Included in the scope of FSP No. 157-2 are nonfinancial assets and inabilities caquired in business combinations and impaired assets. The effective date for nonfinancial assets and nonfinancial liabilities has been delayed by one year to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. We continue to assets the deferred portion of SFAS No. 157.

In accordance with the provisions of FSP No. 157-2, we have applied the provisions of SFAS No. 157 only to our financial assets and liabilities recorded at fair value, which consist of interest rate caps. SFAS No. 157 establishes a three-tiered fair value hierarchy that prioritizes inputs to valuation techniques used in fair value calculations. Level 1 inputs, the highest priority, are quoted prices in active markets for identical assets or liabilities. Level 2 inputs reflect other than quoted prices included in Level 1 that are either observable directly or through corroboration with observable market data. Level 3 inputs are unobservable inputs, due to little or no market activity for the asset or liability, such as internally-developed valuation models.

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2008 were as follows (amounts in thousands):

	Observable Inputs Level 1	Other Observable Inputs Level 2	Unobservable Inputs Level 3	Total
Assets				
Derivative financial instruments	\$	409		409
Total assets at fair value	\$	409		409

The valuation of our derivative financial instruments are determined using mid-market quotations that are based on actual bid/ask quotations shown on reliable electronic information screens as of September 30, 2008.

#### (6) Share-Based Compensation

Our 1986 Stock Option Plan, as amended ("Stock Option Plan"), provides for the grant of options and restricted stock awards (collectively "award") for a maximum of 15.7 million shares of GCI Class A common stock, subject to adjustment upon the occurrence of stock dividends, stock splits, mergers, consolidations or certain other changes in corporate structure or capitalization. If an award expires or terminates, the shares subject to the award will be available for further grants of awards under the Stock Option Plan. The Compensation Committee of GCI's Board of Directors administers the Stock Option Plan. Substantially all restricted stock awards granted vest over periods of up to

five years. Substantially all options vest in equal installments over a period of five years and expire ten years from the date of grant. Options granted pursuant to the Stock Option Plan are only exercisable if at the time of exercise the option holder is our employee, non-employee director, or a consultant or advisor working on our behalf. New shares are issued when stock option agreements are exercised or restricted stock awards are made. Our share

repurchase

program as described above may include the purchase of shares issued pursuant to stock option agreement exercise transactions.

23

The fair value of restricted stock awards is determined based on the quoted price of our common stock. We use a Black-Scholes-Merton option pricing model to estimate the fair value of stock options issued under SFAS No.123(R). The

Black-Scholes-Merton option pricing model incorporates various and highly subjective assumptions, including expected term and expected volatility. We have reviewed our historical pattern of option exercises and have determined that

meaningful differences in option exercise activity existed among employee job categories. Therefore, for all stock options, we have categorized these awards into two groups for valuation purposes.

### During the three and nine months ended September 30, 2008, we modified the option price of several performance based stock options as consideration for a modification of the performance target. SFAS No. 123(R)

requires that we recognize incremental compensation expense based on the difference between the fair value of the modified option as compared to the original option as of the modification date. The modification resulted in \$221,000 incremental

expense that is expected to be recognized over the weighted average period of 1.7 years.

The weighted average grant date fair value of options granted during the nine months ended September 30, 2008 and 2007 was \$3.08 per share and \$3.19 per share, respectively. The total fair value of options vesting during the nine months ended September 30, 2008 and 2007 was \$2.6 million and \$2.9 million, respectively.

### We have recorded share-based compensation expense of \$5.5 million for the nine months ended September 30, 2008, which consists of \$5.4 million for employee share-based compensation expense and a \$101,000

increase in the fair value of liability-classified share-based compensation. We recorded share-based compensation expense of \$3.5 million for the nine months ended September 30, 2007, which consists of \$4.1 million for employee sharebased

compensation expense and a \$589,000 decrease in the fair value of liability-classified share-based compensation. Share-based compensation expense is classified as selling, general and administrative expense in our

## consolidated

income statement. Unrecognized share-based compensation expense was \$3.0 million relating to 388,000 restricted stock awards and \$10.8 million relating to 2.7 million unvested stock options as of September 30, 2008. We expect

to recognize share-based compensation expense over a weighted average period of 2.9 years for stock options and 1.9 years for restricted stock awards.

The following is a summary of our Stock Option Plan activity for the nine months ended September 30, 2008:

			Weighted
	Shares		Average
	(in thousands)	F	Exercise Price
Outstanding at December 31, 2007	6,751	\$	9.37
Options granted	720	\$	8.11
Restricted stock awards granted	43	\$	6.94
Exercised	(53)	\$	6.22
Restricted stock awards vested	(131)	\$	12.05
Forfeited	(125)	\$	10.86
Outstanding at September 30, 2008	7,205	\$	9.08
Available for grant at September 30, 2008	946		
			(Continued)

The following is a summary of activity for stock option grants that were not made pursuant to the Stock Option Plan for the nine months ended September 30, 2008:

Outstanding at December 31, 2007 and September 30, 2008	Shares (in thousands) 150	Weighted Average Exercise Price \$ 6.	.50
Available for grant at September 30, 2008			

In January 2001 we entered into an aircraft operating lease agreement with a company owned by our President and CEO. The lease was amended effective January 1, 2002 and February 25, 2005. Upon signing the lease, the lessor

was granted an option to purchase 250,000 shares of GCI Class A common stock at \$6.50 per share, of which 150,000 shares remain available for purchase and expire on March 31, 2010.

The total intrinsic values, determined as of the date of exercise, of options exercised during the nine months ended September 30, 2008 and 2007 were \$155,000 and \$3.4 million, respectively. We received \$327,000 and \$3.1 million in

cash from stock option exercises during the nine months ended September 30, 2008 and 2007, respectively.

### (7)

Industry Segments Data Our reportable segments are business units that offer different products. The reportable segments are each managed separately and serve distinct types of customers.

A description of our five reportable segments follows:

Consumer - - We offer a full range of voice, video, data and wireless services to residential customers.

Network Access - We offer a full range of voice, data and wireless services to common carrier customers.

Commercial - - We offer a full range of voice, video, data and wireless services to business and governmental customers.

Managed Broadband - We offer data services to rural school districts and rural hospitals and health clinics through our SchoolAccess ® and ConnectMD® initiatives.

Regulated Operations - We offer voice, data and wireless services to residential, business, and governmental customers in areas of rural Alaska

Corporate related expenses including engineering, information technology, accounting, legal and regulatory, human resources, and other general and administrative expenses for the three and nine months ended September 30, 2008 and 2007 are allocated to our Consumer, Network Access, Commercial, and Broadband segments using segment margin for the years ended December 31, 2007 and 2006, respectively. Bad debt expense for the three and nine months ended september 30, 2008 and 2007 is allocated to our Consumer, Network Access, Commercial and Access, Commercial and Managed Broadband segments using a combination of specific identification and allocations based upon segment revenue for the three and nine months ended September 30, 2008 and 2007, respectively. Corporate related expenses and bad debt expense are specifically identified for our Regulated Operations segment and therefore, are not included in the allocations.

25

We evaluate performance and allocate resources based on EBITDAS, a non-GAAP financial measure. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in note 1 in the "Notes to Consolidated Financial Statements" included in Part II of our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2). Intersegment sales are recorded at cost plus an agreed upon intercompany profit.

We earn all revenues through sales of services and products within the United States. All of our long-lived assets are located within the United States of America, except approximately 82% of our undersea fiber optic cable systems which transit international waters and all of our satellite transponders.

Summarized financial information for our reportable segments for the three and nine months ended September 30, 2008 and 2007 follows (amounts in thousands):

Three months ended September 30,	0	onsumer	Network Access	Commercial	Managed Broadband	Regulated Operations	Total Reportable Segments
2008		Unsumer	Network Access	Commercial	Manageu Broaubariu	Regulated Operations	Segments
Revenues:							
Intersegment	\$	33	336	1,428			1,797
External	Ą	66,485	38,778	30,166	10,293	5,938	151,660
Total revenues	¢	66,518	39,114	31,594	10,293	5,938	153,457
	<u> </u>						
EBITDAS	<u>\$</u>	18,008	17,635	5,944	4,217	1,320	47,124
2007 (as restated)							
Revenues:							
Intersegment	\$		831	1,343			2,174
External		56,795	42,657	27,269	7,369		134,090
Total revenues	\$	56,795	43,488	28,612	7,369		136,264
EBITDAS	\$	11,137	21,356	4,494	1,934		38,921
Nine months ended							Total Reportable
September 30,	С	onsumer	Network Access	Commercial	Managed Broadband	Regulated Operations	Segments
2008						<u></u>	¥
Revenues:							
Intersegment	\$	50	804	4,346		116	5,316
External		189,981	119,843	84,201	26,953	7,817	428,795
Total revenues	\$	190,031	120,647	88,547	26,953	7,933	434,111
EBITDAS	\$	43,685	59,448	15,965	9,832	1,679	130,609
2007 (as restated)							
Revenues:							
Intersegment	\$		2,194	3,972			6,166
External		165,526	124,599	77,643	21,243		389,011
Total revenues	\$	165,526	126,793	81,615	21,243		395,177
EBITDAS	\$	32,060	64,664	12,569	5,682		114,975
							(Continued)

A reconciliation of reportable segment revenues to consolidated revenues follows (amounts in thousands):

	Three Months Ended			Nine Month	s Ended	
	September 30,			September 30,		
		2008	2007 (as restated)	2008	2007 (as restated)	
Reportable segment revenues	\$	153,457	136,264	434,111	395,177	
Less intersegment revenues eliminated in consolidation		1,797	2,174	5,316	6,166	
Consolidated revenues	\$	151,660	134,090	428,795	389,011	

We evaluate performance and allocate resources based upon segment EBITDAS, a non-GAAP financial measure. We do not measure our segments' performance or allocate resources using financial measurements other than EBITDAS, therefore, we are unable to reconcile segment EBITDAS to segment income before income taxes. A reconciliation of consolidated reportable segment earnings from external EBITDAS to consolidated income before income taxes (amounts in thousands):

	Three Month Septemb		Nine Months Ended September 30,	
	2008	2007 (as restated)	2008	2007 (as restated)
Reportable segment EBITDAS	\$ 47,124	38,921	130,609	114,975
Less depreciation and amortization expense	28,869	21,970	83,820	64,273
Less share-based compensation expense	2,694	1,742	5,547	3,490
Less (plus) minority interest	 (419)	37	1,503	26
Consolidated operating income	15,980	15,172	39,739	47,186
Less other expense, net	 14,167	9,252	32,448	26,189
Consolidated income before income tax expense	\$ 1,813	5,920	7,291	20,997

#### (8) Indefeasible Right to Use ("IRU") Capacity Sale

We entered into various IRU sales agreements for which we received cash of \$33.9 million and \$37.1 million during the three and nine months ended September 30, 2008, respectively. These transactions are being accounted for as operating leases with deferred revenue to be recognized over the estimated life of the IRU agreement. We had long-term deferred revenue of \$36.6 million related to these IRU transactions at September 30, 2008.

### (9) Commitments and Contingencies

### Litigation, Disputes, and Regulatory Matters

We are involved in various lawsuits, billing disputes, legal proceedings, and regulatory matters that have arisen from time to time in the normal course of business. While the ultimate results of these items cannot be predicted with certainty we do not expect, at this time, that the resolution of them will have a material adverse effect on our financial position, results of operations or liquidity.

In the third quarter of 2008, Alaska DigiTel received a request for documents pursuant to a notification of investigation from the Office of the Inspector General of the FCC, in connection with its review Alaska DigiTel's participation in the federal Universal Service Low Income program. The request covers the period beginning January 1, 2004 through August 31, 2008, and relates to amounts received by Alaska DigiTel and its affiliates during that period. We intend to fully comply with this request on behalf of Alaska DigiTel and the GCI companies as affiliates. Given the preliminary nature of this request we are unable to assess the ultimate resolution of this matter.

Access to ACS Unbundled Network Elements On May 22, 2006, the Alaska Communications Systems Group, Inc. ("ACS") subsidiary serving Anchorage filed a petition with the FCC, seeking forbearance from regulation of interstate broadband and access services. On August 20, 2007, the FCC granted in part and denied in part the requested relief, requiring that ACS comply with certain safeguards to ensure that the relief granted would not result in harm to consumers or competition. On September 19, 2007, GCI and ACS both filed petitions for reconsideration on discrete findings in the order. The petitions are pending and we cannot predict the final outcome of the proceeding at this time.

Universal Service and Access Charges The USF pays subsidies to ETCs to support the provision of local access service in high-cost areas. Under FCC regulations, we have qualified as a competitive ETC in the Anchorage, Fairbanks, Juneau, MTA, Mukluk, Ketchikan, Ft. Wainwright/Eielson, and Glacier State study areas. Without ETC status, we would not qualify for USF subsidies in these areas or other rural areas where we propose to offer local access services, and our revenue for providing local access services in these areas would be materially adversely affected.

On May 1, 2008, the FCC issued an order adopting the recommendation of the Federal State Joint Board on Universal Service ("Joint Board") to impose a state-by-state interim cap on high cost funds to be distributed to competitive ETCs. As part of the revised policy, the FCC adopted a limited exception from the cap for competitive ETCs serving tribal lands or Alaska Native regions. While the operation of the cap will generally reduce the high cost fund amounts available to competitive ETCs as new competitive ETCs are designated and as existing competitive ETCs acquire new customers, providers like us who serve tribal lands or Alaska Native regions will be provided some relief. The USF cap will be in place until the FCC takes action on proposals for long-term reform. The FCC and the USAC are each considering issues related to the interpretation and implementation of the limited exception from the cap, which may materially affect the scope and extent to which eligible entities may avail themselves of the exception, as well as the timing for eligible entities to exercise the exception.

The FCC is considering reform proposals for changing the basis for USF support amounts, which, if adopted, would more likely than not result in reduced support amounts. We cannot predict at this time the outcome of the FCC proceedings to consider USF reform proposals or their respective impacts on us. Both these and any future regulatory, legislative, or judicial actions could affect the operation of the USF and result in a change in our revenue for providing local access services in new and existing markets and facilities-based wireless services in new markets

The FCC is also considering revising the intercarrier compensation regime, including access charges. The FCC has actively reviewed new mechanisms for intercarrier compensation that, in some cases, could eliminate access charges entirely. We cannot predict at this time the outcome of the FCC proceedings to consider intercarrier compensation reform proposals or their respective impacts on us, but elimination of access charges would likely have an adverse effect on our revenue and earnings.

### Capital Lease Obligation

On March 31, 2006, through our subsidiary GCI Communication Corp. we entered into an agreement to lease transponder capacity on Intelsat, Ltd.'s ("Intelsat") Galaxy 18 spacecraft that successfully launched on May 21, 2008. We are also leasing capacity on the Horizons 1 satellite, which is owned jointly by Intelsat and JSAT International, Inc. The leased capacity replaced our existing transponder capacity on Intelsat's Galaxy XR satellite.

The Intelsat Galaxy 18 C-band and Ku-Band transponders are being leased over an expected term of 14 years. The present value of the lease payments, excluding telemetry, tracking and command

(Continued)

services and back-up protection, is \$98.6 million. We have recorded a capital lease obligation and an addition to our Property and Equipment at September 30, 2008.

In June 2008 Galaxy XR was taken out of service resulting in the removal of the remaining \$8.8 million net book value and the recognition of an \$8.8 million warranty receivable. We applied \$4.8 million of the warranty receivable to offset our interest expense obligation of our capital lease and to reduce the principle amount of the capital lease with the same party during the three and nine months ended September 30, 2008, resulting in an outstanding warranty receivable of \$4.0 million as of September 30, 2008.

A summary of future minimum lease payments for this lease follows (amounts in thousands):

Years ending December 31:	
2008	\$ 6,510
2009	11,160
2009 2010	11,160
2011	11,160
2012	11,160
2013 and thereafter	 105,090
Total minimum lease payments	\$ 156,240

Capital Lease Amendment On April 8, 2008, we signed an amendment to a long-term capital lease agreement with our President and CEO and his wife for property we occupy. The amended lease terminates on September 30, 2026. We have increased our existing capital lease asset and liability by \$1.3 million to record the extension of this capital lease. A summary of future minimum lease payments for this lease follows (amount in thousands):

Years ending December 31:	
2008	\$ 194
2009	258
2010	258
2011	261
2012	270
2013 and thereafter	4,691
Total minimum lease payments	\$ 5,932

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the following discussion, GCI and its direct and indirect subsidiaries are referred to as "we," "us" and "our."

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, we evaluate our estimates and judgments, including those related to the allowance for doubtful receivables, unbilled revenues, accrual of the USF high-cost area program subsidy, share-based compensation, reserve for future customer credits, valuation allowances for deferred income tax assets, depreciable and amortizable lives of assets, the carrying value of long-lived assets including goodwill, cable certificates and wireless licenses, our effective tax rate, purchase price allocations, the accrual of Cost of Goods Sold, depreciation, and contingencies and litigation. We base our estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. See also our "Cautionary Statement Regarding Forward-Looking Statements

On June 11, 2008, we filed a Form 10K/A (Amendment No. 2) with the SEC to reflect the restatement of our summary of unaudited quarterly results of operations for the year ended December 31, 2007. We made the following corrections as part of the restatement of our results of operations for the three and nine months ended September 30, 2007:

We decreased depreciation expense by approximately \$1.2 million and \$2.6 million for the three and nine months ended September 30, 2007, respectively, to correct an error in calculating depreciation in the initial year and asset is placed in service. We originally recorded our estimated depreciation expense evenly throughout the year with periodic adjustments based upon improved estimates or actual results. In accordance with GAAP we now initially record depreciation expense in the month an asset is placed in service. Depreciation was improperly allocated among quarters, but the year-end total was correct. Therefore the restatement impacts the quarterly results but not the December 31, 2007 year-end results

Additionally we corrected the 2007 quarters for errors that have been determined to be immaterial individually and in the aggregate. Other than interest capitalization, these immaterial errors do not impact the December 31, 2007 results. They are as follows

- We decreased interest expense by approximately \$422,000 and \$1.2 million for the three and nine months ended September 30, 2007, respectively, to correct an interest capitalization error on certain assets. Our capitalized interest policy was too restrictive and resulted in no interest capitalization on certain qualifying capital expenditures. Our capitalized interest policy now conforms to GAAP;
- We increased depreciation expense \$322,000 and \$966,000 for the three and nine months ended September 30, 2007, respectively, due to the recognition of depreciation on additional capitalized interest;
- We increased revenue \$141,000 and \$533,000 for the three and nine months ended September 30, 2007, respectively, to correct understated revenue resulting from a configuration error in the automated interface between our unified billing system and our general ledger; We increased revenue \$85,000 and \$343,000 for the three and nine months ended September 30, 2007, respectively, to correct revenue recognition for a majority noncontrolling interest in a subsidiary that was recognizing
- a certain type of revenue on a cash basis rather than an accrual basis;
- We increa sed share-based compensation expense \$114,000 for the three months ended September 30, 2007 and decreased share-based compensation expense \$643,000 for the nine months ended September 30, 2007 to correct expense recognition timing for options that did not vest in equal increments over the vesting period;
- We decreased depreciation expense \$38,000 and \$113,000 for the three and nine months ended September 30, 2007, respectively, due to a revision of the purchase price allocation of our purchase of Alaska DigiTel on January 1, 2007; and
- We increased income tax expense \$658,000 and \$2.1 million for the three and nine months ended September 30, 2007, respectively, to record the income tax effect of the corrections described above

We reclassified \$4.3 million and \$12.6 million of network maintenance and operations expense from selling, general and administrative expense to Cost of Goods Sold for the three and nine months ended September 30, 2007, respectively. We believe this change in accounting more closely aligns our maintenance and operations components to the nature of expenses included in our financial statement captions, and will improve the comparability of our financial statement presentation with our industry peers.

The impact of the restatement and immaterial error correction adjustments and the reclassification as described above for the periods presented are as follows (amounts in thousands, except per share amounts):

	Three Months Ended September 30, 2007				
		reviously ported <sup>1</sup>	Adjustments Reclassification		As restated
Revenues	\$	133,864	226		134,090
Cost of goods sold (exclusive of depreciation and amortization shown separately below)		47,878		4,335	52,213
Selling, general and administrative expenses		48,956	114	(4,335)	44,735
Depreciation and amortization expense		22,837	(867)		21,970
Operating income		14,193	979		15,172
Other income (expense):					
Interest expense		(9,042)	422		(8,620)
Loan and senior note fees		(751)			(751)
Interest income		82			82
Minority interest		37			37
Other expense, net		(9,674)	422		(9,252)
Income before income tax expense		4,519	1,401		5,920
Income tax expense		2,306	658		2,964
Net income	\$	2,213	743		2,956
Basic net income per common share	\$	0.04	0.02		0.06
Diluted net income per common share	\$	0.04	0.01		0.05

<sup>1</sup> As reported on Form 10-Q for the quarter ended September 30, 2007

	_	Nine Months Ended September 30, 2007				
	_	As previously reported <sup>1</sup>	Adjustments	Reclassification	As restated	
Revenues	\$	388,035	976		389,011	
Cost of goods sold (exclusive of depreciation and amortization shown separately below)		133,229		12,553	145,782	
Selling, general and administrative expenses		144,966	(643)	(12,553)	131,770	
Depreciation and amortization expense		66,033	(1,760)		64,273	
Operating income		43,807	3,379		47,186	
Other income (expense):						
Interest expense		(26,683)	1,188		(25,495)	
Loan and senior note fees		(1,147)			(1,147)	
	31					

Interest income	427			427
Minority interest	26			26
Other expense, net	 (27,377)	1,188		(26,189)
		. <u> </u>		
Income before income tax expense	16,430	4,567		20,997
Income tax expense	 7,672	2,145		9,817
Net income	\$ 8,758	2,422		11,180
Basic net income per common share	\$ 0.16	0.05		0.21
			-	
Diluted net income per common share	\$ 0.15	0.04		0.19
Cash provided by operating activities	\$ 74,337	1,188		75,525
Cash used in investing activities	(125,125)	(1,188)		(126,313)
Cash provided by financing activities	18,086			18,086

<sup>1</sup> As reported on Form 10-Q for the nine months ended September 30, 2007

All adjustments noted above have been included in the amounts for the three and nine months ended September 30, 2007 shown in Management's Discussion and Analysis.

### General Overview

Through our focus on long-term results, acquisitions, and strategic capital investments, we strive to consistently grow our revenues and expand our margins. We have historically met our cash needs for operations, regular capital expenditures through our cash flows from operating activities. Historically, cash requirements for significant acquisitions and major capital expenditures through our cash flows from operating activities. Historically, cash requirements for significant acquisitions and major capital expenditures through our cash flows from operating activities. Historically, cash requirements for significant acquisitions and major capital expenditures through our cash flows from operating activities. Historically, cash requirements for significant acquisitions and major capital expenditures have been provided largely through our financing activities. The ongoing weakness in the national economy and credit market turnoil combined with higher energy costs continue to negatively impact consumer confidence and spending. It hese trends continue, to they could lead to reductions in consumer spending which could impact our revenue growth. We believe the Alaska economy continues to perform well remaining largely unscathed by the current economic turnoil. Employment continues to grow in Alaska, mortgage foreclosure rates are the lowest in the nation and the commercial real estate market is still strong. Alaska appears to be uniquely positioned to weather recessionary pressures despite the recent steep decline in energy prices. The State of Alaska has large cash reserves that should enable it to maintain its budget for at least the next two fiscal years. This is important for Alaska's economy as the State is the largest employer and second largest source of gross state product. Because the majority of our revenue is driven by the strength of the Alaska economy and because the Alaska economy appears positioned to weather the recessionary pressures, we don't expect the economic crisis to have a significant impact o

The Network Access segment provides services to other common carrier customers and the Managed Broadband segment provides services to rural school districts, hospitals and health clinics. Effective June 1, 2008, we purchased 100% of the outstanding stock of the UUI and Unicom subsidiaries. The financial results of the long-distance, local access and Internet services sold to consumer and commercial customers of certain of these acquired companies are included in the Network Access and Managed Broadband Services segments, respectively. Effective June 1, 2008, we companies are included in the Network Access and Managed Broadband Services segments, respectively. Effective July 1, 2008, we colsed on our purchase of 100% of the ownership interests of Alaska Wireless whose results are included in the Consumer segment. Following are our segments and the services and products each offers to its customers:

		Reportable Segments						
Services and Products	Consumer	Network Access	Commercial	Managed Broadband	Regulated Operations			
Voice:								
Long-distance	X	X	X		X			
Local Access	X	X	X		X			
Directories			<u> </u>					
Video	<u> </u>		<u> </u>					
Data:								
Internet	X	X	Х	X	X			
Data Networks		X	х	X				
Managed Services			X	X				
Managed Broadband Services				X				
Wireless	<u> </u>	X	<u> </u>		<u> </u>			

An overview of our services and products follows.

### Voice Services and Products

Long-distance We generate long-distance services revenues from monthly plan fees and usage charges.

Factors that have the greatest impact on year-to-year changes in long-distance services revenues include the rate per minute charged to customers and usage volumes expressed as minutes of use.

Common carrier traffic routed to us for termination in Alaska is largely dependent on traffic routed to our common carrier customers by their customers. Pricing pressures, new program offerings, and market and business consolidations continue to evolve in the markets served by our other common carrier customers. If, as a result, their traffic is reduced, or if their competitors' costs to terminate or originate traffic in Alaska are reduced, our traffic will also likely be reduced, and our pricing may be reduced to respond to competitive pressures, consistent with federal law. Additionally, disruption in the economy resulting from terrorist attacks and other attacks or acts of war and economic downturns could affect our carrier customers. We are unable to predict the effect on us of such changes or events. However, given the material dverse effect on our financial position, results of operations and liquidity.

AT&T Mobility acquired Dobson Communications Corporation ("Dobson"), including its Alaska properties, on November 15, 2007. In December 2007 we signed an agreement with AT&T Mobility that provides for an orderly fouryear transition of our wireless customers from the Dobson/AT&T network in Alaska to our wireless facilities being built in 2008 and to be substantially completed in 2010 or 2011. The agreement requires our customers to be on our wireless network by March 31, 2009, but allows our customers to use the AT&T Mobility network for roaming during the transition period. The four-year transition period, which expires June 30, 2012, provides us with adequate time to replace the Dobson/AT&T network in Alaska with our own wireless facilities. Under the agreement, AT&T Mobility's obligation to purchase network services from us terminated as of July 1, 2008. AT&T Mobility provided us with a large block of wireless network usage at no charge

to facilitate the transition of our customers to our facilities. We will pay for usage in excess of that base transitional amount. Under the previous agreement with Dobson, our margin was fixed. Under the new agreement with AT&T Mobility, we will pay for usage in excess of the block of free minutes on a per minute basis. The block of wireless network usage at no charge is expected to substantially reduce our wireless product Cost of Goods Sold paid to AT&T Mobility during the approximate four year period beginning June 4, 2008 and ending June 30, 2012. We expect our wireless product Cost of Goods Sold to decrease \$5.0 million to \$6.0 million during the fourth quarter of 2008 as compared to the fourth quarter of 2007.

Due in large part to the favorable synergistic effects of our bundling strategy focused on consumer and commercial customers, long-distance service continues to be a significant contributor to our overall performance, although the migration of traffic from our voice products to our data and wireless products continues.

Our long-distance service faces significant competition from ACS, AT&T Alascom, Inc. ("Alascom"), Matanuska Telephone Association ("MTA"), long-distance resellers, and certain smaller rural local telephone companies that have entered the long-distance market. We believe our approach to developing, pricing, and providing long-distance services and bundling different business segment services will continue to allow us to be competitive in providing those services.

### Local Access

We generate local access services revenues from four primary sources: (1) basic dial tone services; (2) data network and special access services; (3) origination and termination of long-distance calls for other common carriers; and (4) features and other charges, including voice mail, caller ID, distinctive ring, inside wiring and subscriber line charges.

The primary factors that contribute to year-to-year changes in local access services revenues include the average number of subscribers to our services during a given reporting period, the average monthly rates charged for nontraffic sensitive services, the number and type of additional premium features selected, the traffic sensitive access rates charged to carriers and amounts received from the USAC.

We estimate that our September 30, 2008 and 2007 total lines in service represent a statewide market share of approximately 33% and 27%, respectively. At September 30, 2008 and 2007, 69% and 53%, respectively, of our lines, including the lines of UUI at September 30, 2008, are provided on our own facilities.

Our local access service faces competition in Anchorage, Fairbanks, and Juneau from ACS, which is the largest incumbent local exchange carrier ("ILEC") in Alaska, and from Alascom in Anchorage for consumer services. Alascom has received certification from the RCA to provide local access services in Fairbanks and Juneau. In the Matanuska-Susitha Valley our local access service faces competition from MTA, the ILEC in this area. In October 2007, we began offering local access services in the Kenai-Soldotna area and face competition from ACS, the ILEC in this area. We compete against other smaller ILECs in certain smaller communities. We believe our approach to developing, pricing, and providing local access services and bundling different services will allow us to be competitive in providing those services.

We are continuing to expand our local access service areas and will offer services in these new areas using a combination of methods. To a large extent, we plan to use our existing fiber and coaxial cable networks to deliver local access services. Where we do not have our own facilities we may resell other carriers' services, lease portions of an existing carrier's network, or seek wholesale discounts.

In 2008 and 2009 we plan to continue to deploy Digital Local Phone Service ("DLPS") lines which utilize our coaxial cable facilities. This service delivery method allows us to utilize our own cable facilities to provide local access service to our customers and avoid paying local loop charges to the ILEC.

On May 1, 2008, the FCC issued an order adopting the recommendation of the Joint Board to impose a state-by-state interim cap on high cost funds to be distributed to competitive ETCs. As part of the revised policy, the FCC adopted a limited exception from the cap for competitive ETCs serving tribal lands or Alaska Native regions. While the operation of the cap will generally reduce the high cost fund amounts available to competitive ETCs as new competitive ETCs are designated and as existing competitive ETCs acquire new customers, providers like us who serve tribal lands or Alaska Native regions will be provided some relief. The USF cap will be in place until the FCC takes action on proposals for long-

term reform. The FCC and the USAC are each considering issues related to the interpretation and implementation of the limited exception from the cap, which may materially affect the scope and extent to which eligible entities may avail themselves of the exception, as well as the timing for eligible entities to exercise the exception.

The Joint Board has recommended for FCC consideration long-term options for reforming USF support, including establishing separate funds for mobility and broadband support. Separately, the FCC has issued two reform proposals for changing the basis for support amounts. We cannot predict at this time the outcome of the FCC proceedings to consider USF reform proposals or their respective impacts on us. Both these and any future regulatory, legislative, or judicial actions could affect the operation of the USF and result in a change in our revenue for providing local access services in new and existing markets and facilities-based wireless services in new markets

UUI and its subsidiary. United-KUC, which were acquired by us effective June 1, 2008, are ILECs and therefore are subject to regulation by the RCA. UUI and United-KUC do not face significant competition.

Directories We sell advertising in our yellow pages directories to commercial customers, distribute white and yellow pages directories to customers in certain markets we serve, and offer an on-line directory.

### Video Services and Products

We generate cable services revenues from three primary sources: (1) digital and analog programming services, including monthly basic and premium subscriptions, video on demand, pay-per-view movies and one-time events, such as sporting events; (2) equipment rentals; and (3) advertising sales

Our cable systems serve 40 communities and areas in Alaska, including the state's five largest population centers, Anchorage, Fairbanks, the Matanuska-Susitna Valley, the Kenai Peninsula, and Juneau,

The primary factors that contribute to period-to-period changes in cable services revenues include average monthly subscription rates and pay-per-view buys, the mix among basic, premium and digital tier services, the average number of cable television subscribers during a given reporting period, set-top box utilization and related rates, revenues generated from new product offerings, and sales of cable advertising services.

Our cable service offerings are bundled with various combinations of our long-distance, local access, and Internet services and include an offering of free cable service. Value-added premium services are available for additional charges.

### **Data Services and Products**

Internet We generate Internet services revenues from three primary sources: (1) access product services, including cable modern, dial-up, and dedicated access; (2) network management services; and (3) wholesale access for other common carriers

The primary factors that contribute to year-to-year changes in Internet services revenues include the average number of subscribers to our services during a given reporting period, the average monthly subscription rates, the amount of bandwidth purchased by large commercial customers, and the number and type of additional premium features selected.

Marketing campaigns continue to be deployed featuring bundled products. Our Internet offerings are bundled with various combinations of our long-distance, cable, and local access services and provide free or discounted basic or premium Internet services. Value-added premium Internet features are available for additional charges.

We compete with a number of Internet services providers in our markets. We believe our approach to developing, pricing, and providing Internet services allows us to be competitive in providing those services.

#### Data Networks

We generate data network services revenue from two primary sources: (1) leasing capacity on our facilities that utilize voice and data transmission circuits, dedicated to particular subscribers, which link a device in one location to another in a



different location, and (2) through the sale of Internet Protocol-based data services on a secured shared network to businesses linking multiple enterprise locations. The factor that has the greatest impact on year-to-year changes in data network services revenues is the number of data networks in use. We compete against Alascom, ACS and other local telecommunication service providers

#### Managed Services

Managed Services. We design, sell, install, service and operate, on behalf of certain customers, communications and computer networking equipment and provide field/depot, third party, technical support, communications consulting and outsourcing services. We also supply integrated voice and data communications systems incorporating interstate and intrastate digital data networks, point-to-point and multipoint data network and small earth station services. There are a number of competing companies in Alaska that actively sell and maintain data and voice communications systems.

Our ability to integrate communications networks and data communications equipment has allowed us to maintain our market position based on "value added" support services rather than price competition. These services are blended with other transport products into unique customer solutions, including managed services and outsourcing.

### Managed Broadband Services

We generate managed broadband services revenue through our SchoolAccess<sup>®</sup>, ConnectMD<sup>®</sup> and managed video conferencing products. Our customers may purchase end-to-end broadband services solutions blended with other transport and software products. There are several competing companies in Alaska that actively sell broadband services. Our ability to provide end-to-end broadband services solutions has allowed us to maintain our market position based on "value added" products and services rather than solely based on price competition.

SchoolAccess® is a suite of services designed to advance the educational opportunities of students in underserved regions of the country. Our SchoolAccess ® division provides Internet and distance learning services designed exclusively for the school environment. The Schools and Libraries Program of the USF makes discounts available to eligible rural school districts for telecommunication services and monthly Internet service charges. The program is intended to ensure that rural school districts have access to affordable services

Our network, Internet and software application services provided through our Managed Broadband segment's Medical Services division are branded as ConnectMD <sup>®</sup>. Our ConnectMD <sup>®</sup> services are currently provided under contract to medical businesses in Alaska, Washington and Montana. The Rural Health Care Program of the USF makes discounts available to eligible rural health care providers for telecommunication services and monthly Internet service charges. The program is intended to ensure that rural health care providers pay no more for telecommunications services in the provision of health care services than their urban counterparts. Customers utilize ConnectMD® services to securely move data, images, voice traffic, and real time multipoint interactive video.

We offer a managed video conferencing product for use in distance learning, telemedicine and group communication and collaboration environments. The product is designed to offer customers enhanced communication services that support video, audio and data presentation. Our product benefits customers by reducing travel costs, improving course equity in education and increasing the quality of health services available to patients. The product bundles our data products, video conferencing services include multipoint conferencing, integrated services digital network gateway and transcoding services, online scheduling and conference control, and videoconference recording, archiving and streaming. We provide 24-hour technical support via telephone or online.

Unicom. one of the companies that we acquired effective June 1. 2008, operates DeltaNet, a long-haul broadband microwave network ringing the Yukon-Kuskokwim Delta - a region of approximately 30.000 square miles in western Alaska. DeltaNet, which is substantially complete, links more than 40 villages to Bethel, the region's hub. We use this facility, in addition to our other facilities, to offer our SchoolAccess®, ConnectMD® and managed video conferencing products.
Wireless Services and Products

We generate wireless services and equipment revenues from four primary sources: (1) monthly plan fees; (2) usage and roaming charges; (3) wireless Internet access; and (4) handset and accessory sales.

We offer wireless services by reselling AT&T Mobility services under the GCI brand name, using our facilities under the GCI brand name commencing November 2008, and using our facilities to sell GCI services under Alaska DigiTel's brand name. We compete against AT&T, ACS, MTA, and resellers of those services in Anchorage and other markets. The GCI and Alaska DigiTel brands compete against each other.

In the fourth quarter of 2008, we expect to have substantially completed our Global System for Mobile Communications ("GSM") network throughout the terrestrially served portions of Alaska including the cities of Anchorage and Fairbanks. We expect to have substantially completed our GSM network in Juneau, Alaska in the first quarter of 2009. Alaska DigiTel operates the Code-Division Multiple Access ("CDMA") portion of our statewide wireless platform and has expanded this network in 2008.

In October 2008 we received ETC certification in the Mukluk study area which allows us to receive universal service funding for provisioning, maintaining, and upgrading qualifying wireless services and facilities. Alaska DigiTel holds ETC certification for wireless services provided in Anchorage, Fairbanks, Juneau, MTA, Glacier State, and Fort Wainwright/Eielson study areas.

We had a distribution agreement with Dobson allowing us to resell Dobson wireless services. For a discussion of AT&T Mobility's acquisition of Dobson please see "Part I – Item II – Management's Discussion and Analysis of Financial Condition and Results of Operations – Voice Services and Products – Long Distance."

On July 1, 2008, we completed the acquisition of all of the ownership interests in Alaska Wireless for an initial acquisition payment of \$14.3 million. In addition to the initial acquisition payment, we have agreed to a contingent payment in 2010 if certain financial conditions are met. Alaska Wireless is a GSM cellular provider and an Internet service provider serving subscribers in the Dutch Harbor, Sand Point, and Akutan, Alaska areas. In addition to the acquisition, we entered into a management agreement with the previous owners of Alaska Wireless. The business continues to operate under the Alaska Wireless name and the previous owners continue to manage its day-to-day operations. The results of operations generated by Alaska Wireless are included in wireless services in our Consumer segment.

We acquired the remaining minority interest in Alaska DigiTel for a total consideration of \$10.5 million effective August 18, 2008. We now own 100% of Alaska DigiTel. In conjunction with this acquisition we paid \$1.8 million to terminate the management agreement entered into upon our acquisition of 82% of the equity interest of Alaska DigiTel in January 2007. The termination cost is recorded in selling, general and administrative expense during the three and nine month periods ended September 30, 2008.

# **Results of Operations**

The following table sets forth selected Statements of Operations data as a percentage of total revenues for the periods indicated (underlying data rounded to the nearest thousands):

	Three Months E September 3	30,	Percentage Change <sup>1</sup> 2008 vs.	Nine Month Septemb	er 30,	Percentage Change <sup>1</sup> 2008 vs.
	2008	2007	2007	2008	2007	2007
(Unaudited)						
Statements of Operations Data:						
Revenues:						
Consumer segment	43.8%	42.4%	17.1%	44.3%	42.6%	14.8%
Network Access segment	25.6%	31.8%	(9.1%)	28.0%	32.0%	(3.8%)
Commercial segment	19.9%	20.3%	10.6%	19.6%	20.0%	8.5%
Managed Broadband segment	6.8%	5.5%	39.7%	6.3%	5.4%	26.9%
Regulated Operations segment	3.9%	NA	NA	1.8%	NA	NA
Total revenues	100.0%	100.0%	13.1%	100.0%	100.0%	10.2%
Selling, general and administrative expenses	37.2%	33.4%	26.1%	35.2%	33.9%	14.7%
Depreciation and amortization expense	19.0%	16.4%	31.4%	19.6%	16.5%	30.4%
Operating income	10.5%	11.3%	5.3%	9.3%	12.1%	(15.8%)
Other expense, net	9.3%	6.9%	53.1%	7.6%	6.7%	23.9%
Income before income taxes	1.2%	4.4%	(69.4%)	1.7%	5.4%	(65.3%)
Net income	0.2 %	2.2%	(91.0%)	0.6%	2.9%	(77.3%)

<sup>1</sup> Percentage change in underlying data. NA – Not Applicable

Three Months Ended September 30, 2008 ("third quarter of 2008") Compared to Three Months Ended September 30, 2007 ("third quarter of 2007")

### Overview of Revenues and Cost of Goods Sold

Total revenues increased 13.1% from \$134.1 million in the third quarter of 2007 to \$151.7 million in the third quarter of 2008. Revenue increases in our Consumer, Commercial, Managed Broadband and Regulated Operations segments were partially off-set by decreased revenue in our Network Access segment. See the discussion below for more information by segment.

Total Cost of Goods Sold decreased 3.5% from \$52.2 million in the third quarter of 2007 to \$50.4 million in the third quarter of 2008. Cost of Goods Sold decreases in our Consumer and Network Access segments were partially off-set by increased Cost of Goods Sold in our Commercial, Managed Broadband and Regulated Operations segments. See the discussion below for more information by segment.

### **Consumer Segment Overview**

Consumer segment revenue represented 43.8% of third quarter 2008 consolidated revenues. The components of Consumer segment revenue in the third quarter of 2008 and the third quarter of 2007 are as follows (amounts in thousands):

		Third Quarter of			Percentage
		2008		2007	Change
Voice		\$	11,582	11,750	(1.4%)
Video			26,241	23,834	10.1%
Data			10,745	8,736	23.0%
Wireless			17,917	12,475	43.6%
Total Consumer segment revenue		\$	66,485	56,795	17.1%
	38				

Consumer segment Cost of Goods Sold represented 40.7% of third quarter of 2008 consolidated Cost of Goods Sold. The components of Consumer segment Cost of Goods Sold in the third quarter of 2008 and the third quarter of 2007 are as follows (amounts in thousands):

	Third Qua	Percentage	
	 2008	2007	Change
Voice	\$ 4,357	5,258	(17.9%)
Video	10,094	8,931	13.0%
Data	1,598	1,337	19.5%
Wireless	 4,525	7,553	(40.1%)
Total Consumer segment Cost of Goods Sold	\$ 20,574	23,079	(11.0%)

Consumer segment EBITDAS, representing 38.2% of third quarter of 2008 consolidated EBITDAS, is as follows (amounts in thousands):

	Third Qua	rter of	Percentage
	 2008	2007	Change
Consumer segment EBITDAS	\$ 18,008	11,137	61.7%

See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Selected key performance indicators for our Consumer segment follow:

	Septern 2008	ber 30, 2007	Percentage Change
Voice:	 2008	2007	Change
Long-distance subscribers <sup>1</sup>	89,300	89,700	(0.4%)
Long-distance minutes carried (in millions)	31.2	33.2	(6.0%)
Total local access lines in service <sup>2</sup>	79,200	69,500	14.0%
Local access lines in service on GCI facilities <sup>2</sup>	64,300	45,900	40.1%
Video:			
Basic subscribers <sup>3</sup>	131,200	125,600	4.5%
Digital programming tier subscribers <sup>4</sup>	70,100	62,600	12.0%
HD/DVR converter boxes <sup>5</sup>	62,900	43,600	44.3%
Homes passed	227,400	222,100	2.4%
Average monthly gross revenue per subscriber <sup>6</sup>	\$ 67.00	\$ 63.44	5.6%
Data:			
Cable modem subscribers <sup>7</sup>	92,100	84,100	9.5%
Wireless:			
Wireless lines in service <sup>8</sup>	81,200	66,100	25.1%
Average monthly gross revenue per subscriber9	\$ 55.21	\$ 55.87	(1.2%)

<sup>1</sup> A long-distance subscriber is defined as a customer account that is invoiced a monthly long-distance plan fee or has made a long-distance call during the month.

<sup>2</sup> A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

 <sup>3</sup> A basic cable subscriber is defined as one basic tier of service delivered to an address or separate subunits thereof regardless of the number of outlets purchased.
 <sup>4</sup> A digital programming tier subscriber is defined as one digital programming tier of service delivered to an address or separate subunits thereof regardless of the number of outlets or digital programming tiers purchased. Digital programming tier subscribers are a subset of basic subscribers.

<sup>5</sup> A high definition/digital video recorder ("HD/DVR") converter box is defined as one box rented by a digital programming or basic tier subscriber. A digital programming or basic tier subscriber is not required to rent an HD/DVR converter box to receive service.

<sup>6</sup> Quarter-to-date average monthly consumer video revenues divided by the average of consumer video basic subscribers at the beginning and ending of the period.

<sup>7</sup> A cable modem subscriber is defined by the purchase of cable modem service regardless of the level of service purchased. If one entity purchases multiple cable modem service access points, each access point is counted as a subscriber. Cable modem subscribers may also be video basic subscribers though basic cable service is not required to receive cable modem service.

<sup>8</sup> A wireless line in service is defined as a revenue generating wireless device.

<sup>9</sup> Quarter-to-date average monthly consumer wireless revenues divided by the average of consumer wireless subscribers at the beginning and ending of the period.

The increase in wireless lines in service includes an increase due to the application of our wireless line count methodology to the Alaska DigiTel Commercial and Consumer subscribers. The change moved wireless lines in service from our Commercial segment to our Consumer segment.

### **Consumer Segment Revenues**

The decrease in voice revenue is primarily due to a \$815,000 or 53.8% decrease in recognized support from the USAC primarily due to a change in our revenue accrual estimation to more precisely consider changes in FCC reimbursement and to consider uncertainties we believe may impact the amount of reimbursement we receive and decreased long-distance billable minutes carried. The decrease is partially off-set by revenues derived from increased local access lines in service.

The increase in video revenue is primarily due to the following:

A 8.8% increase in programming services revenue to \$21.1 million primarily resulting from an increase in basic and digital programming tier subscribers, and
 A 19.8% increase in equipment rental revenue to \$4.9 million primarily resulting from our customers' increased use of digital distribution technology.

The increase in data revenue is primarily due to a 27.4% increase in cable modem revenue to \$9.2 million. The cable modem revenue increase is primarily due to increased subscribers and their selection of more value-added premium features in the third quarter of 2008 as compared to the third quarter of 2007.

The increase in wireless revenue is primarily due to an increase in the number of wireless subscribers and receipt of \$2.8 million in July 2008 from the USAC for retroactive interstate common line support at Alaska DigiTel. Due to the uncertainty in our ability to retroactively claim reimbursement under the program, we accounted for this payment as a gain contingency and, accordingly, recognized revenue only upon receipt of payment when realization was certain.

# **Consumer Segment Cost of Goods Sold**

The decrease in voice Cost of Goods Sold is primarily due to cost savings resulting from the increased deployment of local access services DLPS lines on our own facilities during the last three months of 2007 and the first nine months of 2008 and decreased voice minutes carried.

The increase in video Cost of Goods Sold is primarily due to increased channels offered to our subscribers, increased rates paid to programmers, increased costs associated with delivery of digital services offered over our HD/DVR converter boxes due to the increased number of converter boxes in service, and increased subscribers.

The decrease in wireless Cost of Goods Sold is primarily due to decreased costs due to the June 4, 2008 implementation of the new distribution agreement with AT&T Mobility as described in "Part I – Item II – Management's Discussion and Analysis of Financial Condition and Results of Operations – Voice Services and Products – Long Distance." The decrease was partially off-set by costs associated with the increased number of wireless subscribers described above.

# **Consumer Segment EBITDAS**

The increase in EBITDAS was primarily due to increased margin resulting from increased subscribers for most product lines in the third quarter of 2008 and reduced wireless Cost of Goods Sold as described in "Consumer Segment Cost of Goods Sold" above. The increased margin was partially offset by an increase in the selling, general and administrative expense that was allocated to our Consumer segment primarily due to an increase in the 2007 segment margin upon which the allocation is based.

## **Network Access Segment Overview**

Network access segment revenue represented 25.6% of third quarter of 2008 consolidated revenues. The components of Network Access segment revenue in the third quarter of 2008 and the third quarter of 2007 are as follows (amounts in thousands):

	Third Quarter of		
	 2008	2007	Change
Voice	\$ 19,671	25,856	(23.9%)
Data	18,148	14,920	21.6%
Wireless	 959	1,881	(49.0%)
Total Network Access segment revenue	\$ 38,778	42,657	(9.1%)

Network Access segment Cost of Goods Sold represented 20.9% of third quarter of 2008 consolidated Cost of Goods Sold. The components of Network Access segment Cost of Goods Sold in the third quarter of 2008 and the third quarter of 2007 are as follows (amounts in thousands):

	Third Quarter of			Percentage
		2008	2007	Change
Voice	\$	6,529	8,710	(24.7%)
Data		3,456	3,503	(1.3%)
Wireless		516	193	167.4%
Total Network Access segment Cost of Goods Sold	\$	10,501	12,406	(15.1%)

Network Access segment EBITDAS, representing 37.4% of third quarter of 2008 consolidated EBITDAS, is as follows (amounts in thousands):

		Third Quarter of			
		2008	2007	Percentage Change	
Network Access segment ERITDAS	s	17 635	21 356	(17.4%)	

See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes. Selected key performance indicators for our Network Access segment follow:

	September	· 30,	Percentage
	2008	2007	Change
Voice:			
Long-distance minutes carried (in millions)	255.8	321.4	(20.4%)
Data:			
Internet service provider access lines in service <sup>1</sup>	1,800	2,600	(30.8%)

<sup>1</sup> An Internet service provider access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

# **Network Access Segment Revenues**

The decrease in voice revenue is primarily due to the June 4, 2008 implementation of the new distribution agreement with AT&T Mobility as described in "Part I – Item II – Management's Discussion and Analysis of Financial Condition and



Results of Operations - Voice Services and Products - Long Distance." The voice revenue decrease also resulted from a 8.6% decrease in our average rate per minute on billable minutes carried for our common carrier customers, the transition of voice traffic to dedicated data networks, and the decrease in voice minutes carried. The average rate per minute decrease is primarily due to a change in the composition of traffic and a 3.0% rate decrease mandated by federal law which will result in annual rate decreases of 3.0%.

The increase in data revenue is primarily due to an increase in circuits sold and from other common carriers moving switched voice services to data networks.

The decrease in wireless revenue results primarily from a decrease in our rate per minute on billable minutes carried for customers roaming on our network.

Network Access Segment Cost of Goods Sold The 24.7% decrease in voice Cost of Goods Sold is primarily due to decreased long-distance minutes carried.

Network Access Segment EBITDAS The EBITDAS decrease was primarily due to decreased margin resulting from the decreased rate per minute on billable minutes carried for our common carrier customers. The decreased margin was partially offset by an increase in data circuits sold in the third quarter of 2008 and a decrease in the selling, general and administrative expense allocated to our Network Access segment primarily due to a decrease in the third quarter of 2007 segment margin upon which the allocation is based.

# **Commercial Segment Overview**

Commercial segment revenue represented 19.9% of third quarter of 2008 consolidated revenues. The components of Commercial segment revenue in the third quarter of 2008 and the third quarter of 2007 are as follows (amounts in thousands):

	Third Quarter of			Percentage
		2008	2007	Change
Voice	\$	7,597	7,838	(3.1%)
Video		2,999	2,148	39.6%
Data		18,140	15,961	13.7%
Wireless		1,430	1,322	8.2%
Total Commercial segment revenue	\$	30,166	27,269	10.6%

Commercial segment Cost of Goods Sold represented 30.3% of third quarter of 2008 consolidated Cost of Goods Sold. The components of Commercial segment Cost of Goods Sold in the third quarter of 2008 and the third quarter of 2007 are as follows (amounts in thousands):

	Third Quarter of			Percentage
		2008	2007	Change
Voice	\$	4,771	5,255	(9.1%)
Video		432	419	3.1%
Data		9,357	7,279	28.6%
Wireless		723	1,163	(37.8%)
Total Commercial segment Cost of Goods Sold	\$	15,283	14,116	8.3%
Commercial segment EBITDAS, representing 12.6% of third quarter of 2008 consolidated EBITDAS, is as follows (amounts in thousands):				

		Third Quarter of		Percentage
		 2008	2007	Change
Commercial segment EBITDAS		\$ 5,944	4,494	32.3%

See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Selected key performance indicators for our Commercial segment follow:

	Septembe	er 30,	Percentage
	2008	2007	Change
Voice:			
Long-distance subscribers <sup>1</sup>	10,200	10,800	(5.6%)
Long-distance minutes carried (in millions)	33.3	33.5	(0.6%)
Total local access lines in service <sup>2</sup>	46,200	42,700	8.2%
Local access lines in service on GCI facilities <sup>2</sup>	17,900	11,900	50.4%
Data:			
Cable modem subscribers <sup>3</sup>	9,000	8,300	8.4%
Wireless:			
Wireless lines in service <sup>4</sup>	6,900	7,200	(4.2%)

<sup>1</sup>A long-distance subscriber is defined as a customer account that is invoiced a monthly long-distance plan fee or has made a long-distance call during the month.

<sup>2</sup> A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

<sup>3</sup> A cable modem subscriber is defined by the purchase of cable modem service regardless of the level of service purchased. If one entity purchases multiple cable modem service access points, each access point is counted as a subscriber.

<sup>4</sup> A wireless line in service is defined as a revenue generating wireless device.

The decrease in wireless lines in service is due to the application of our wireless line count methodology to the Alaska DigiTel Commercial and Consumer subscribers. The change moved wireless lines in service from our Commercial segment to our Consumer segment. Commercial wireless lines in service would have increased slightly if this change had been disregarded.

Commercial Segment Revenues The increase in video revenue is primarily due to an increase in sales of cable advertising services due to the summer Olympics programming and state and federal political advertising.

Commercial segment data revenue is comprised of monthly recurring charges for data services and charges billed on a time and materials basis largely for personnel providing on-site customer support. This latter category can vary significantly based on project activity. The increase in data revenue is primarily due to a \$1.4 million or 20.5% increase in managed services project revenue, and a \$603,000 or 16.0% increase in Internet revenue primarily due to increased dedicated access service sales and increased enterprise data network service sales.

Commercial Segment Cost of Goods Sold The decrease in voice Cost of Goods Sold resulted primarily from an increase in local access lines in service on GCI facilities.

The increase in data Cost of Goods Sold resulted primarily from an increase in contract labor and internal labor classified as Cost of Goods Sold due to the increase in managed services project revenue discussed above under "Commercial Segment Revenues

# **Commercial Segment EBITDAS**

The EBITDAS increase was primarily due to increased margin resulting from additional managed services projects, increased subscribers for most product lines in the third quarter of 2008, decreased costs due to the June 4, 2008 implementation of the new distribution agreement with AT&T Mobility, and a decrease in the selling, general and administrative expenses allocated to our Commercial segment primarily due to a decrease in the 2007 segment margin upon which the allocation is based.

# Managed Broadband Segment Overview

Managed Broadband segment revenue represented 6.8% of third quarter of 2008 consolidated revenues. Cost of Goods Sold represented 5.3% of third quarter of 2008 consolidated Cost of Goods Sold and EBITDAS represented 8.9% of third quarter of 2008 consolidated EBITDAS. The Managed Broadband segment includes data services only. See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Selected key performance indicators for our Managed Broadband segment follow:

		September 30,		
	2008	2007	Change	
Managed Broadband segment:				
SchoolAccess® customers	54	51	5.9%	
Rural health customers	52	21	147.6%	

Through our June 1, 2008, acquisition of Unicom our Managed Broadband segment has added one rural health customer

# Managed Broadband Segment Revenues

Managed Broadband segment revenue increased 39.7% to \$10.3 million in the third quarter of 2008. The increase is primarily due to increased circuits purchased by our rural health and SchoolAccess <sup>®</sup> customers and revenue totaling \$1.3 million from our acquisition of Unicom effective June 1, 2008. The Rural Health customer increase from the third quarter of 2007 to the third quarter of 2008 is primarily due to the addition of numerous customers with low recurring revenues.

Managed Broadband Segment Cost of Goods Sold Managed Broadband segment Cost of Goods Sold increased 1.5% to \$2.7 million in the third quarter of 2008 primarily due to costs associated with the increased revenue.

# Managed Broadband Segment EBITDAS

Managed Broadband segment EBITDAS increased \$2.3 million to \$4.2 million in the third quarter of 2008 primarily due to an increase in the margin resulting from increased circuits sold to our rural health and SchoolAccess existences.

# **Regulated Operations Segment Overview**

Regulated Operations segment revenue represented 3.9% of third quarter of 2008 consolidated revenues. Cost of Goods Sold represented 2.8% of third quarter of 2008 consolidated Cost of Goods Sold and EBITDAS represented 2.8% of third quarter of 2008 consolidated EBITDAS. The Regulated Operations segment includes voice, data and wireless services.

Selected key performance indicators for our Regulated Operations segment follow:

		September 30,		
	2008	2007	Change	
Voice:				
Long-distance subscribers <sup>1</sup>	900	NA	NA	
Long-distance minutes carried (in millions)	0.4	NA	NA	
Total local access lines in service <sup>2</sup>	12,300	NA	NA	

<sup>1</sup>A long-distance subscriber is defined as a customer account that is invoiced a monthly long-distance plan fee or has made a long-distance call during the month. <sup>2</sup> A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network NA – Not Applicable

As described above, we completed our acquisition of UUI and Unicom effective June 1, 2008. In connection with this acquisition, we recognized revenues of \$8.8 million from the acquired operations during the third quarter of 2008 with \$5.9 million recorded in the Regulated Operations segment and the remaining revenues were recorded in the Network Access and Managed Broadband segments

Regulated Operations Segment Cost of Goods Sold In connection with our acquisition of UUI and Unicom we recognized Cost of Goods Sold of \$1.9 million during the third quarter of 2008 with \$1.4 million recorded in the Regulated Operations segment and the remaining Cost of Goods Sold recorded in the Network Access and Managed Broadband segments.

Regulated Operations Segment EBITDAS Regulated Operations segment EBITDAS was \$1.3 million in the third quarter of 2008.

in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

# Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 26.1% to \$56.4 million in the third quarter of 2008 primarily due to the following: A \$4.8 million increase in labor costs

- Upon our acquisition of the remaining 18% of Alaska DigiTel we paid \$1.8 million to terminate the management agreement entered into in January 2007, when we acquired 82% of the outstanding shares of Alaska
- DigiTel.
- \$1.6 million in additional expense resulting from our June 1, 2008, acquisition of UUI and Unicom, and A \$960,000 contribution expense recognized upon the gift of an IRU to the University of Alaska.

The increases described above are partially offset by a \$900,000 decrease in bad debt expense primarily due to improvements in our collections of Consumer accounts receivable.

As a percentage of total revenues, selling, general and administrative expenses increased to 37.2% in the third quarter of 2008 from 33.4% in the third quarter of 2007 primarily due to an increase in expenses without a corresponding revenue increase

### Depreciation and Amortization Expense

Depreciation and amotization expense increased 31.4% to \$28.9 million in the third quarter of 2008. The increase is primarily due to our \$113.3 million investment in equipment and facilities placed into service during the 2007 year for which a full year of depreciation will be recorded in the 2008 year, the \$249.4 million investment in equipment and facilities placed into service during the analysis of the service during the 2007 year for which a full year of depreciation will be recorded in the 2008 year, the \$249.4 million investment in equipment and facilities placed into service during the nine months ended September 30, 2008 for which a partial year of depreciation will be recorded in the 2008 year, and a \$1.4 million depreciation charge in 2008 to change the estimated useful life of certain assets that are expected to be decommissioned at or near the end of 2008.

Effective January 1, 2008, we prospectively changed our accounting policy for recording depreciation on our property and equipment placed in service. For assets placed in service on or after January 1, 2008 we are using a mid-month convention to recognize depreciation expense. Previous to this change we used the half-year convention to recognize depreciation expense in the year an asset was placed in service, regardless of the month the property and equipment was placed in service. We believe the mid-month convention is preferable because it results in more precise recognition of depreciation expense over the estimated useful life of the asset. No retroactive adjustment has been made. As a result of this accounting change, our reported amount of depreciation and amortization expense has increased \$402,000, our reported operating income has decreased \$402,000, and our reported net income has decreased \$196,000. Our reported basic and diluted EPS decreased by \$0.01 during the third quarter of 2008 from what we would have reported had we continued to use our previous accounting policy during the third quarter of 2008.

### Other Expense Net

Other expense, net of other income, increased 53.1% to \$14.2 million in the third quarter of 2008 due to a \$5.1 million increase in interest expense to \$13.7 million in the third quarter of 2008 due to a \$3.0 million increase in interest expense



on our Senior Credit Facility to \$6.1 million resulting from additional debt from the Additional Incremental Term Loan agreement beginning in May 2008, the increased interest rate on our Senior Credit Facility beginning May 2008, \$1.8 million in additional interest expense resulting from the Galaxy 18 capital lease commencing in May 2008, and a loss of \$519,000 relating to the fair value change on derivative instruments was reported in interest expense.

These increases were partially offset by a \$611,000 increase in capitalized interest to \$1,2 million due to increased capital expenditures subject to interest capitalization.

### Income Tax Expense

Income tax expense totaled \$1.5 million and \$3.0 million in the third quarters of 2008 and 2007, respectively. Our effective income tax rate increased from 50.1% in the third quarter of 2007 to 85.4% in the third quarter of 2008 and 2007, respectively. Our effective income tax rate increased from 50.1% in the third quarter of 2007 to 85.4% in the third quarter of 2008 and 2007, respectively. Our effective income tax rate increased from 50.1% in the third quarter of 2007 to 85.4% in the third quarter of 2008 and 2007, respectively. Our effective income tax rate increased from 50.1% in the third quarter of 2007 to 85.4% in the third quarter of 2008 and 2007, respectively. Our effective income tax rate increased from 50.1% in the third quarter of 2008 and 2007, respectively.

At September 30, 2008, we have (1) tax net operating loss carryforwards of \$79.7 million that will begin expiring in 2011 if not utilized, and (2) alternative minimum tax credit carryforwards of \$3.8 million available to offset regular income taxes payable in future years. We estimate that we will utilize \$40.0 million in net operating loss carryforwards during the year ended December 31, 2008. Our utilization of certain net operating loss carryforwards is subject to limitations pursuant to Section 382 of the Internal Revenue Code of 1986, as amended.

We have recorded deferred tax assets of \$31.3 million associated with income tax net operating losses that were generated from 1995 to 2008, and that expire from 2011 to 2028, and with charitable contributions that were converted to net operating losses in 2006 to 2008, and that expire from 2024 to 2028.

Tax benefits associated with recorded deferred tax assets are considered to be more likely than not realizable through future reversals of existing taxable temporary differences and future taxable income exclusive of reversing temporary differences and carryforwards. The amount of deferred tax assets considered realizable, however, could be reduced if estimates of future taxable income during the carryforward period are reduced which would result in additional income tax expense. We estimate that our effective annual income tax rate for financial statement purposes will be 66% to 69% in the year ended December 31, 2008.

# Nine Months Ended September 30, 2008 ("2008") Compared to Nine Months Ended September 30, 2007 ("2007")

### Overview of Revenues and Cost of Goods Sold

Total revenues increased 10.2% from \$389.0 million in 2007 to \$428.8 million in 2008. Revenue increases in our Consumer, Commercial, Managed Broadband and Regulated Operations segments were partially off-set by decreased revenue in our Network Access segment. See the discussion below for more information by segment.

Total Cost of Goods Sold increased 5.8% from \$145.8 million in 2007 to \$154.2 million in 2008. Cost of Goods Sold increases in our Consumer, Commercial, Managed Broadband and Regulated Operations segments and were partially off-set by decreased Cost of Goods Sold in our Network Access segment. See the discussion below for more information by segment.

Consumer Segment Overview Consumer segment revenue represented 44.3% of 2008 consolidated revenues. The components of Consumer segment revenue are as follows (amounts in thousands):

	 2008	2007	Percentage Change
Voice	\$ 35,560	34,711	2.5%
Video	77,556	71,372	8.7%
Data	31,227	24,953	25.1%
Wireless	 45,638	34,490	32.3%
Total Consumer segment revenue	\$ 189,981	165,526	14.8%

Consumer segment Cost of Goods Sold represented 44.7% of 2008 consolidated Cost of Goods Sold. The components of Consumer segment Cost of Goods Sold are as follows (amounts in thousands):

	 2008	2007	Percentage Change
Voice	\$ 14,084	15,434	(8.7%)
Video	29,960	26,721	12.1%
Data	5,301	3,887	36.4%
Wireless	19,619	21,368	(8.2%)
Total Consumer segment Cost of Goods Sold	\$ 68,964	67,410	2.3%
Consumer segment EBITDAS, representing 33.4% of 2008 consolidated EBITDAS, is as follows (amounts in thousands):			
	 2008	2007	Percentage Change
Consumer segment EBITDAS	\$ 43,685	32,060	36.3%

See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Selected key performance indicators for our Consumer segment follow:

	 Septem 2008	ber 30, 2007	Percentage Change
Voice:			
Long-distance minutes carried (in millions)	96.8	101.0	(4.2%)
Video:			
Average monthly gross revenue per subscriber <sup>1</sup>	\$ 66.58	\$ 63.54	4.8%
Wireless:			
Average monthly gross revenue per subscriber <sup>2</sup>	\$ 56.37	\$ 55.87	0.9%

<sup>1</sup>Year-to-date average monthly consumer video revenues divided by the average of consumer video basic subscribers at the beginning and ending of the period.

<sup>2</sup> Year-to-date average monthly consumer wireless revenues divided by the average of consumer wireless subscribers at the beginning and ending of the period.

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the third quarter of 2008 and the third quarter of 2007.

# **Consumer Segment Revenues**

USAC primarily due to a change in oucr evenue spimarily due to increased local service revenues due to increased local access lines in service. The increase is partially off-set by a \$1.4 million or 30.9% decrease in recognized support from the USAC primarily due to a change in our revenue estimatation to more precisely consider changes in FCC reimbursement and to consider uncertainties we believe may impact the amount of reimbursement we receive and decreased long-distance revenue primarily resulting from fewer long-distance minutes carried.

The increase in video revenue is primarily due to the following:

A 6.8% increase in programming services revenue to \$62.4 million primarily resulting from an increase in basic and digital programming tier subscribers, and
 A 19.5% increase in equipment rental revenue to \$14.2 million primarily resulting from our customers' increased use of digital distribution technology.

The increase in data revenue is primarily due to a 27.7% increase in cable modem revenue to \$26.7 million. The cable modem revenue increase is primarily due to increased subscribers and their selection of more value-added premium features in 2008 as compared to 2007.

The increase in wireless revenue is primarily due to an increase in the number of wireless subscribers, a \$3.9 million or 177.1% increase in support from the Universal Service Program primarily due to the receipt of \$2.8 million in July 2008 from the USAC for retroactive interstate common line support at Alaska DigiTel and increased wireless subscribers upon which subsidies are received. The increase is partially off-set by a decrease in recognized support from the USAC primarily due to a change in our revenue accrual estimatation to more precisely consider changes in FCC reimbursement and to consider uncertainties we believe may impact the amount of reimbursement we receive

### Consumer Segment Cost of Goods Sold

The decrease in voice Cost of Goods Sold is primarily due to cost savings resulting from the increased deployment of local access service DLPS lines on our own facilities during the last three months of 2007 and the first nine months of 2008 and decreased voice minutes carried

The increase in video Cost of Goods Sold is primarily due to increased channels offered to our subscribers, increased rates paid to programmers, increased costs associated with delivery of digital services offered over our HD/DVR converter boxes due to the increased number of converter boxes in service, and increased subscribers.

The increase in data Cost of Goods Sold is primarily due to increased internet circuit costs due to an increased number of cable modern subscribers.

The decrease in wireless Cost of Goods Sold is primarily due to decreased expense due to the June 4, 2008 implementation of the new distribution agreement with AT&T Mobility as described in "Part I – Item II – Management's Discussion and Analysis of Financial Condition and Results of Operations – Voice Services and Products – Long Distance." The decrease is partially offset by additional costs associated with the increased number of wireless subscribers discussed above.

# **Consumer Segment EBITDAS**

The EBITDAS increase was primarily due to increased margin resulting from increased subscribers for most product lines in 2008. The increased margin was partially offset by an increase in the selling, general and administrative expense that was allocated to our Consumer segment primarily due to an increase in the 2007 segment margin upon which the allocation is based.

Network Access Segment Overview Network access segment revenue represented 28.0% of 2008 consolidated revenues. The components of Network Access segment revenue are as follows (amounts in thousands):

	2008	2007	Percentage Change
Voice	\$ 64,826	74,704	(13.2%)
Data	52,975	45,317	16.9%
Wireless	2,042	4,578	(55.4%)
Total Network Access segment revenue	\$ 119,843	124,599	(3.8%)

Network Access segment Cost of Goods Sold represented 20.9% of 2008 consolidated Cost of Goods Sold. The components of Network Access segment Cost of Goods Sold are as follows (amounts in thousands):

	 2008	2007	Percentage Change
Voice	\$ 22,096	22,664	(2.5%)
Data	8,979	9,118	(1.5%)
Wireless	 1,210	586	106.5%
Total Network Access segment Cost of Goods Sold	\$ 32,285	32,368	(0.3%)
Network Access segment EBITDAS, representing 45.5% of 2008 consolidated EBITDAS, is as follows (amounts in thousands):			
	 2008	2007	Percentage Change
Network Access segment EBITDAS	\$ 59,448	64.664	(8.1%)

See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Selected key performance indicators for our Network Access segment follow:

	2008	2007	Percentage Change
Voice:			
Long-distance minutes carried (in millions)	896.6	954.9	(6.1%)

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the third quarter of 2008 and for the third quarter of 2007.

### **Network Access Segment Revenues**

The decrease in voice revenue is primarily due to the June 4, 2008 implementation of the new distribution agreement with AT&T Mobility as described in "Part I – Item II – Management's Discussion and Analysis of Financial Condition and Results of Operations – Voice Services and Products – Long Distance." The voice revenue decrease also resulted from a 10.5% decrease in our average rate per minute on billable minutes carried for our common carrier customers and the transition of voice traffic to dedicated data networks. The average rate per minute decrease is primarily due to a change in the composition of traffic and a 3.0% rate decrease mandated by federal law which will result in annual rate decreases of 3.0%.

The increase in data revenue is primarily due to an increase in circuits sold and from other common carriers moving switched voice services to data networks.

The decrease in wireless revenue results from a decrease in our rate per minute on billable minutes carried for customers roaming on our network.

# Network Access Segment Cost of Goods Sold

The decrease in voice Cost of Goods Sold is primarily due to decreased long-distance minutes carried. Partially offsetting this decrease is the absence of an \$879,000 favorable adjustment based upon a refund for which negotiations were completed in 2007. In the course of business we estimate unbilled long-distance services Cost of Goods Sold based upon minutes of use processed through our network and established rates. Such estimates are revised when subsequent billings are received, payments are made, billing matters are researched and resolved, tariffed billing periods lapse, or when disputed charges are resolved.

# Network Access Segment EBITDAS

The EBITDAS decrease was primarily due to decreased margin resulting from the decreased rate per minute on billable minutes carried for our common carrier customers. The decreased margin was partially offset by an increase in data

circuits sold in 2008 and a decrease in the selling, general and administrative expense allocated to our Network Access segment primarily due to a decrease in the 2007 segment margin upon which the allocation is based.

Commercial Segment Overview Commercial segment revenue represented 19.6% of 2008 consolidated revenues. The components of Commercial segment revenue are as follows (amounts in thousands):

	2008		2007	Percentage Change
Voice	\$	22,091	23,740	(7.0%)
Video		6,968	5,918	17.7%
Data		50,933	44,476	14.5%
Wireless		4,209	3,509	20.0%
Total Commercial segment revenue	\$	84,201	77,643	8.5%

Commercial segment Cost of Goods Sold represented 28.1% of 2008 consolidated Cost of Goods Sold. The components of Commercial segment Cost of Goods Sold are as follows (amounts in thousands):

	 2008	2007	Percentage Change
Voice	\$ 14,509	15,000	(3.3%)
Video	1,202	1,242	(3.2%)
Data	24,418	19,291	26.6%
Wireless	3,137	3,107	1.0%
Total Commercial segment Cost of Goods Sold	\$ 43,266	38,640	12.0%

Commercial segment EBITDAS, representing 12.2% of 2008 consolidated EBITDAS, is as follows (amounts in thousands):

	 2008	2007	Percentage Change
Commercial segment EBITDAS	\$ 15,965	12,569	27.0%

See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Selected key performance indicators for our Commercial segment follow:

	2008	2007	Percentage Change
Voice:			
Long-distance minutes carried (in millions)	99.1	100.6	(1.5%)

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the third quarter of 2008 and for the third quarter of 2007.

### **Commercial Segment Revenues**

The decrease in voice revenue is primarily due to decreased long-distance subscribers and decreased voice minutes carried.

The increase in video revenue is primarily due to an increase in sales of cable advertising services due to the summer Olympics programming and state and federal political advertising.

Commercial segment data revenue is comprised of monthly recurring charges for data services and charges billed on a time and materials basis largely for personnel providing on-site customer support. This latter category can vary significantly based on project activity. The increase in data revenue is primarily due to a \$4.8 million or 18.2% increase in managed services project revenue, a \$1.9 million or 18.2% increase in Internet revenue primarily due to increased dedicated access service sales and increased enterprise data network service sales, and a non-recurring \$500,000 credit issued to a customer in June 2007.

# Commercial Segment Cost of Goods Sold

The decrease in voice Cost of Goods Sold resulted primarily from a reduction in the number of long-distance minutes carried and an increase in local access lines in service on GCI facilities. The decrease is partially off-set by increased Cost of Goods Sold resulting from growth in local service lines in service which must be carried on others' facilities.

The increase in data Cost of Goods Sold resulted primarily from an increase in contract labor and internal labor classified as Cost of Goods Sold due to the increase in managed services project revenue discussed above in "Commercial Segment Revenues".

# **Commercial Segment EBITDAS**

The EBITDAS increase was primarily due to increased margin resulting from increased managed services projects, increased subscribers for most product lines in 2008, decreased costs due to the June 4, 2008 implementation of the new distribution agreement with AT&T Mobility, and a decrease in the selling, general and administrative expenses allocated to our Commercial segment primarily due to a decrease in the 2007 segment margin upon which the allocation is based.

# Managed Broadband Segment Overview

Managed Broadband segment revenue represented 6.3% of 2008 consolidated revenues, Cost of Goods Sold represented 5.2% of 2008 consolidated Cost of Goods Sold and EBITDAS represented 7.5% of consolidated EBITDAS. The Managed Broadband segment includes data services only. See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Please refer to our three-month results of operations discussion for selected key performance indicators for the third quarter of 2008 and for the third quarter of 2007.

### Managed Broadband Segment Revenues

Managed Broadband segment revenue increased 26.9% to \$27.0 million in 2008. The increase is primarily due to an increased number of circuits purchased by our rural health and SchoolAccess <sup>®</sup> customers and revenue totaling \$1.8 million from our acquisition of Unicom effective June 1, 2008.

### Managed Broadband Segment Cost of Goods Sold

Managed Broadband segment Cost of Goods Sold increased 8.0% to \$8.0 million in 2008 primarily due to costs associated with the increased revenue.

# Managed Broadband Segment EBITDAS

Managed Broadband segment EBITDAS increased \$4.2 million to \$9.8 million in 2008 primarily due to an increase in the margin resulting from increased circuits sold to our rural health and SchoolAccess <sup>®</sup> customers, EBITDAS resulting from our acquisition of Unicom, and a decrease in the selling, general and administrative expense that was allocated to our Managed Broadband segment primarily due to a decrease in the 2007 segment margin upon which the allocation is based.

# **Regulated Operations Segment Overview**

Regulated Operations segment revenue represented 1.8% of 2008 consolidated revenues, Cost of Goods Sold represented 1.1% of 2008 consolidated Cost of Goods Sold and EBITDAS represented 1.3% of 2008 consolidated EBITDAS. The Regulated Operations segment includes voice, data and wireless services. See note 7 in the accompanying notes to interim consolidated financial statements for a reconciliation of consolidated EBITDAS, a non-GAAP financial measure, to consolidated income before income taxes.

Please refer to our three-month results of operations discussion for selected key performance indicators for the third quarter of 2008.

# **Regulated Operations Segment Revenues**

As described above we completed our acquisition of UUI and Unicom effective June 1, 2008. In connection with this acquisition, we recognized revenues of \$11.3 million during 2008 with \$7.8 million recorded in the Regulated Operations segment and the remaining revenues recorded in the Network Access and Managed Broadband segments.



# Regulated Operations Segment Cost of Goods Sold

In connection with our acquisition of UUI and Unicom, we recognized Cost of Goods Sold of \$2.4 million during 2008 with \$1.7 million recorded in the Regulated Operations segment and the remaining Cost of Goods Sold recorded in the Network Access and Managed Broadband segments

Regulated Operations Segment EBITDAS Regulated Operations segment EBITDAS totaled \$1.7 million in 2008.

# Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 14.7% to \$151.1 million in 2008 primarily due to the following: · A \$7.7 million increase in labor costs,

- \$2.4 million in additional expense resulting from our June 1, 2008, acquisition of UUI and Unicom.
- Upon our acquisition of the remaining 18% of Alaska DigiTel we paid \$1.8 million to terminate the management agreement entered into in January 2007, when we acquired 82% of the outstanding shares of Alaska DigiTel,
- A \$1.2 million increase in our share-based compensation expense, A \$1.3 million increase in our company-wide success sharing bonus accrual,
- A \$1.0 million increase in our facilities leases primarily related to our wireless facilities expansion, and
- A \$960,000 contribution expense recognized upon the gift of an IRU to the University of Alaska

The increases described above are partially offset by a \$1.5 million decrease in bad debt expense primarily due to improvements in our collections of consumer accounts receivable

As a percentage of total revenues, selling, general and administrative expenses increased to 35.2% in 2008 from 33.9% in 2007 primarily due to increased expenses without a corresponding revenue increase

# Depreciation and Amortization Expense

Depreciation and amortization expense increased 30.4% to \$83.8 million in 2008. The increase is primarily due to our \$113.3 million investment in equipment and facilities placed into service during the 2007 year for which a full year of depreciation will be recorded in the 2008 year, the \$249.4 million investment in equipment and facilities placed into service during the nine months ended September 30, 2008 for which a partial year of depreciation will be recorded in the 2008 year, and a \$9.9 million depreciation charge in 2008 to change the estimated useful life of certain assets that are expected to be decommissioned at or near the end of 2008.

Effective January 1, 2008, we prospectively changed our accounting policy for recording depreciation on our property and equipment placed in service. For assets placed in service on or after January 1, 2008, we are using a mid-month convention to recognize depreciation expense. Previous to this change, we used the half-year convention to recognize depreciation expense in the year an asset was placed in service, regardless of the month the property and equipment was placed in service. We believe the mid-month convention is preferable because it results in more precise recognition of depreciation expense over the estimated useful life of the asset. No retroactive adjustment has been made. As a result of this accounting change, our reported amount of depreciation expense has increased \$667,000, our reported operating income has decreased \$667,000, and our reported net income has decreased \$325,000. Our reported diluted EPS decreased by \$0.01 in 2008 from what we would have reported had we continued to use our previous accounting policy in 2008.

### Other Expense, Net

- Other expense, net of other income, increased 24.2% to \$32.5 million in 2008 due to the following: · Our total interest expense increased \$7.8 million to \$33.3 million in 2008 primarily due to a \$5.4 million increase in our senior credit facility interest expense to \$14.5 million resulting from additional debt from the Additional Incremental Term Loan agreement beginning May 2008, the increased interest rate on our Senior Credit Facility in May 2008, \$2.3 million in additional interest expense resulting from the Galaxy 18 capital lease commencing in 2008, and a loss of \$519,000 relating to the fair value change on derivative instruments reported in interest expense, and In 2008 we modified our existing Senior Credit Facility resulting in \$1.2 million of other third party costs and bank fees.

These increases were partially offset by a \$1.7 million increase in capitalized interest to \$3.5 million due to increased capital expenditures subject to interest capitalization and a \$1.5 million decrease to minority interest expense.

Income Tax Expense Income tax expense totaled \$4.8 million and \$9.8 million in 2008 and 2007, respectively. Our effective income tax rate increased from 46.8% in 2007 to 65.3% in 2008 due primarily to lower forecasted pre-tax net income for the year ended December 31, 2008.

Multiple System Operator Operating Statistics Our operating statistics include capital expenditures and customer information from our Consumer and Commercial segments which offer services utilizing our cable services' facilities.

Our capital expenditures by standard reporting category in 2008 and 2007 follows (amounts in thousands):

	 2008	2007
Line extensions	\$ 27,887	46,775
Customer premise equipment	18,068	16,289
Scalable infrastructure	2,318	3,404
Upgrade/rebuild	2,195	897
Commercial	1,106	181
Support capital	 896	1,092
Sub-total	52,469	68,638
Remaining reportable segments capital expenditures	 120,103	37,786
	\$ 172,572	106,424

The standardized definition of a customer relationship is the number of customers that receive at least one level of service utilizing our cable service facilities, encompassing voice, video, and data services, without regard to which services customers purchase. At September 30, 2008 and 2007 we had 131,400 and 125,200 customer relationships, respectively.

The standardized definition of a revenue generating unit is the sum of all primary analog video, digital video, high-speed data, and telephony customers, not counting additional outlets. At September 30, 2008 and 2007 we had 322,100 and 284,500 revenue generating units, respectively.

## Liquidity and Capital Resources

Our principal sources of current liquidity are cash and cash equivalents. We believe, but can provide no assurances, that we will be able to meet our current and long-term liquidity and capital requirements and fixed charges through our cash flows from operating activities, existing cash, cash equivalents, credit facilities, and other external financing and equity sources. Should cash flows be insufficient to support additional borrowings and principal payments scheduled under our existing credit facilities, capital expenditures will likely be reduced.

Our net cash flows provided by and (used for) operating, investing and financing activities, as reflected in the Consolidated Statement of Cash Flows for the nine months ended September 30, 2008 and 2007, are summarized as follows:

	200	В	2007
Operating activities	\$	133,083	75,525
Investing activities		(242,632)	(126,313)
Financing activities		128,883	18,086
Net increase (decrease) in cash and cash equivalents	\$	19,334	(32,702)

**Operating Activities** The increase in cash flows provided by operating activities is due primarily to a \$36.3 million increase in long-term deferred revenue due to cash received from IRU capacity sales.

### Investing Activities

The increase in cash flows used for investing activities is due primarily to 2008 expenditures of \$182.0 million for property and equipment, including construction in progress, the purchase of the stock of the UUI and Unicom subsidiaries of UCI for \$40.2 million, net of cash received, the purchase of the remaining minority interest in Alaska DigiTel for \$10.6 million, and the purchase of the stock of Alaska Wireless for \$14.3 million.

Capital Expenditures Our expenditures for property and equipment, including construction in progress, totaled \$288.5 million and \$105.2 million in 2008 and 2007, respectively. The 2008 and 2007 expenditures include non-cash additions of \$15.1 million and \$3.1 million, respectively, for property and equipment that are accrued in accounts payable as of September 30, 2008 and 2007. We expect our 2008 yearly expenditures for property and equipment for our core operations, including construction in progress, to total \$23.0 million to \$240.0 million, depending on available opportunities and the amount of cash flow we generate during the 2008 year.

### **Financing Activities**

The increase in cash flows provided by financing activities is due primarily to a \$132.1 million borrowing in 2008 on our Senior Credit Facility.

### Senior Notes

At September 30, 2008 we were in compliance with all loan covenants relating to our 7.25% senior notes due 2014.

Senior Credit Facility The Additional Incremental Term Loan increased the interest rate on the term Ioan component of our Senior Credit Facility from LIBOR plus 2.00% to LIBOR plus 4.25%. The Additional Incremental Term Loan increased the revolving credit facility interest rate for our Senior Credit Facility from LIBOR plus a margin dependent upon our Total Leverage Ratio ranging from 1.50% to 2.25% to LIBOR plus the following Applicable Margin set forth opposite each applicable Total Leverage Ratio below:

Total Leverage Ratio (as defined)	Applicable Margin
>3.75	4.25%
>3.25 but <3.75	3.75%
>2.75 but <3.25	3.25%
<2.75	2.75%

\$145.0 million was drawn on the Additional Incremental Term Loan at the time of the debt modification. The proceeds were used to pay down the \$30.0 million outstanding under our revolving credit facility including accrued interest and to pay expenses associated with the transaction at closing with the balance deposited in our bank account. Our term Ioan is fully drawn and we have letters of credit outstanding totaling \$4.0 million, which leaves \$96.0 million available for borrowing under the revolving credit facility. We borrowed \$10.0 million under our revolving credit facility in October 2008.

The Term Loan allows for the repurchase of our common stock under our buyback program when our total debt leverage is below 4.0 times EBITDAS. The amendment revised various financial covenants in the agreement and made conforming changes to various covenants to permit certain previously announced acquisitions. Additionally, our loan proceeds were reduced by \$2.9 million for an original issue discount. The discount on the term loan is being amortized into interest expense using the effective interest method.

This transaction was a partial substantial modification of our existing Senior Credit Facility resulting in a \$667,000 write-off of previously deferred loan fees during the nine months ended September 30, 2008 in our Consolidated Income Statement. Deferred loan fees of \$58,000 associated with the portion of our existing Senior Credit Facility determined not to have been substantially modified continue to be amortized over the remaining life of the Senior Credit Facility.

In connection with the Additional Incremental Term Loan, we paid bank fees and other expenses of \$1.6 million during the nine months ended September 30, 2008 of which \$527,000 were immediately expensed in the nine months ended September 30, 2008 and \$1.1 million were deferred and are being amortized over the remaining life of the Senior Credit Facility.

We were in compliance with all Senior Credit Facility loan covenants at September 30, 2008.

We acquired long-term debt of \$42.7 million upon our acquisition of UUI and Unicom effective June 1, 2008. The long-term debt is due in monthly installments of principal based on a fixed rate amortization schedule. The interest rates on the various loans to which this debt relates range from 2.0% to 11.25%. Through UUI and Unicom, we have \$9.9 million available for borrowing for specific capital expenditures under existing borrowing arrangements.

As of September 30, 2008, maturities of long-term debt were as follows (amounts in thousands):

Years ending December 31,	
2008 (remainder of the year)	\$ 3,100
2009	8,581
2010	8,839
2011	178,377
2012	176,599
2013 and thereafter	341,786
	717,282
Less unamortized discount paid on the Senior Notes	2,631
Less unamortized discount paid on the Senior Credit Facility	2,692
Less current portion of long-term debt	9,438
Adjustment to record debt acquired from UUI at fair value	869
	\$ 703,390

Global capital and credit markets have recently experienced increased volatility and disruption. Despite this volatility and disruption, we continue to have full access to our Senior Credit Facility. See note 7 in the "Notes to Consolidated Financial Statements" included in Part II of our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2) for a discussion of our debt. For a discussion of our modified Senior Credit Facility, see note 4 in the accompanying "Notes to Interim Consolidated Financial Statements".

Although there can be no assurances in these difficult economic times for financial institutions, we believe that the lenders participating in our credit facilities will be willing and able to provide financing to us in accordance with their legal obligations under our credit facilities. While our short-term and long-term financing abilities are believed to be adequate as a supplement to internally generated cash flows to fund capital expenditures and acquisitions as opportunities arise, the current decline in the global financial markets may negatively impact our ability to access the capital markets in a timely manner and on attractive terms.

We monitor the third-party depository institutions that hold our cash and cash equivalents on a daily basis. Our emphasis is primarily on safety of principal and secondarily on maximizing yield on those funds.

### Working Capital

Working capital totaled \$43.8 million at September 30, 2008, a \$8.6 million increase as compared to \$35.3 million at December 31, 2007. The increase is primarily due to an increase in cash following the closing of the Additional Incremental Term Loan agreement and the \$37.1 million in cash received from certain customers for the provision of IRU capacity in May 2008. The increase was partially offset by an increase in accounts payable resulting from increased purchases of property and equipment at September 30, 2008.

Net receivables increased \$12.5 million in 2008 primarily due to a seasonal increase in trade receivables for Managed Broadband services provided to hospitals and health clinics and trade receivables included in the acquisitions of UUI and Unicom.

Other We entered into various IRU sales agreements for which we received cash of \$37.1 million during the nine months ended September 30, 2008. These transactions are being accounted for as operating leases with deferred revenue to be recognized over the estimated life of the IRU agreement. We had long-term deferred revenue of \$34.7 million related to these IRU transactions at September 30, 2008.

Effective June 1, 2008, we purchased the stock of the UUI and Unicom subsidiaries of UCI for \$40.2 million, net of cash received. Additionally we assumed \$42.7 million in debt as part of the acquisition. UUI together with its subsidiary, United-KUC, provides local telephone service to 62 rural Alaska communities across Alaska. Unicom operates DeltaNet, a long-haul broadband microwave network ringing the Yukon-Kuskokwim Delta – a region of approximately 30,000 square miles in western Alaska. DeltaNet, which is substantially complete, links more than 40 villages to Bethel, the region's hub.

On July 1, 2008, we completed the acquisition all of the interests in Alaska Wireless for an initial acquisition payment of \$14.3 million. In addition to the initial acquisition payment, we have agreed to a contingent payment in 2010 if certain financial conditions are met. Alaska Wireless is a GSM wireless provider and an Internet service provider serving subscribers in the Dutch Harbor, Sand Point, and Akutan, Alaska areas.

On August 18, 2008, we exercised our option to acquire the remaining 18.1% of the equity interest and voting control of Alaska DigiTel for \$10.5 million.

The long-distance, local access, cable, Internet and wireless services industries continue to experience substantial competition, regulatory uncertainty, and continuing technological changes. Our future results of operations will be affected by our ability to react to changes in the competitive and regulatory environment and by our ability to fund and implement new or enhanced technologies. We are unable to determine how competition, economic conditions, and regulatory and technological changes will affect our ability to obtain financing under acceptable terms and conditions. A complete discussion of our liquidity and capital resources can be found in Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2).

Schedule of Certain Known Contractual Obligations. The following table details future projected payments associated with certain known contractual obligations as of December 31, 2007, the date of our most recent fiscal year-end balance sheet. Our schedule of certain known contractual obligations has been updated to reflect the Senior Credit Facility Additional Incremental Term Loan described above, the payments due on the long-term debt acquired in our June 1, 2008 acquisition of UUI and Unicom, and an amendment to a long-term certain lease agreement with the wife of our President and CEO for property we occupy.

	 Payments Due by Period				
	Total	Less than 1 Year	1 to 3 Years	4 to 5 Years	More Than 5 Years
			(Amounts in thousands)		
Long-term debt	\$ 721,127	6,584	17,427	355,330	341,786
Interest on long-term debt	251,632	45,057	94,060	77,715	34,800
Capital lease obligations, including interest	167,401	6,947	23,300	23,400	113,754
Operating lease commitments	55,429	10,979	15,535	10,600	18,315
Purchase obligations	74,828	60,028	14,800		
Other	66,500	63,500	3,000		
Total contractual obligations	\$ 1,336,917	193,095	168,122	467,045	508,655

For long-term debt included in the above table, we have included principal payments on our Senior Credit Facility and Senior Notes. Interest on amounts outstanding under our Senior Credit Facility is based on variable rates. We used the current rate paid in September 2008 to estimate our future interest payments. Our Senior Notes require semi-annual interest payments of \$11.6 million through February 2014. For a discussion of our Senior Notes and Senior Credit Facility

see note 7 in the "Notes to Consolidated Financial Statements" included in Part II of our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2). For a discussion of our modified Senior Credit Facility see note 4 in the accompanying "Notes to Interim Consolidated Financial Statements".

Capital lease obligations include the amended capital leases as discussed in note 9 in the accompanying "Notes to Interim Consolidated Financial Statements." For a discussion of our capital and operating leases and purchase obligations see note 15 in the "Notes to Consolidated Financial Statements included in Part II of our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2).

The "Other" line item consists of our commitments to acquire the remaining minority interest in Alaska DigiTel, UUI and Unicom, and Alaska Wireless

We believe, but can provide no assurances, that we will be able to fund future projected payments associated with our certain known contractual obligations through our cash flows from operating activities, existing cash, cash equivalents, short-term investments, credit facilities, and other external financing and equity sources. Should cash flows be insufficient to support additional borrowings and principal payments scheduled under our existing credit facilities, capital expenditures will likely be reduced.

# **Critical Accounting Policies**

Our accounting and reporting policies comply with U.S. GAAP. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. The financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding reported results. Critical accounting policies are those policies that management believes are the most important to the portrayal of our financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Several factors are considered in determining whether or not a policy is critical in the preparation of financial statements. These factors include, among other things, whether the estimates are significant to the financial statements, the nature of the estimates, the ability to readily validate the estimates with other information including third parties or available prices, and sensitivity of the estimates to changes in economic conditions and whether alternative accounting methods may be utilized under GAAP. For all of these policies, management ta future events rarely develop exactly as forecast, and the best estimates routinely require adjustment. Management has discussed the development and the selection of critical accounting policies with our Audit Committee.

Those policies considered to be critical accounting policies for the nine months ended September 30, 2008 are the allowance for doubtful accounts, impairment and useful lives of intangible assets, accruals for unbilled costs, and the valuation allowance for net operating loss deferred tax assets. A complete discussion of our critical accounting policies can be found in Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2).

Other significant accounting policies, not involving the same level of measurement uncertainties as those listed above, are nevertheless important to an understanding of the financial statements. Policies related to revenue recognition, share-based expense, and financial instruments require difficult judgments on complex matters that are often subject to multiple sources of authoritative guidance. Certain of these and other matters are among topics currently under reexamination by accounting standards setters and regulators. No specific conclusions reached by these standard setters appear likely to cause a material change in our accounting policies, although outcomes cannot be predicted with confidence. A complete discussion of our significant accounting policies can be found in note 1 included in Part II of our December 31, 2007 annual report on Form 10-K/A (Amendment No.2).

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk primarily from volatility in interest rates. We are exposed to various other types of market risk in the normal course of business. We do not hold derivatives for trading purposes.

Our Senior Credit Facility carries interest rate risk. Amounts borrowed under this agreement bear interest at LIBOR plus 4.25% or less depending upon our Total Leverage Ratio (as defined). Should the LIBOR rate change, our interest expense will increase or decrease accordingly. On July 1, 2008, we entered into an interest rate cap agreement with a two year term to limit the LIBOR rate on \$180.0 million of variable interest rate debt to 4.5%. The agreement is being accounted for as a derivative under SFAS 133 "Accounting for Derivative linstruments and Hedging Activities." As of September 30, 2008, we have borrowed \$170.7 million subject to interest rate rate risk. On this amount, each 1% increase in the LIBOR interest rate would result in \$1.7 million of additional gross interest cost on an annualized basis.

### Item 4. Controls and Procedures

### (a) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined below) under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer. Based on that evaluation and as described below under "Changes in Internal Control over Financial Reporting" (Item 4(b)), we identified material weaknesses in our "internal control over Financial reporting" (as defined in Item 4(b) below). Because of these material weaknesses, which are in the process of being remediated as described below under "Changes in Internal Control over Financial Reporting" (Item 4(b)), we identified material weaknesses in our "internal control over management, including our Chief Executive Officer and our Chief Financial Officer, concluded that our disclosure controls and procedures were not effective as of September 30, 2008, which is the end of the period covered by this report.

Our "disclosure controls and procedures" are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management to allow timely decisions regarding required disclosure.

The certifications attached as Exhibits 31 and 32 to this report should be read in conjunction with the disclosures set forth herein.

### (b) Changes in Internal Control over Financial Reporting

Information technology program development and change controls over the unified billing system and the interface with the general ledger were not designed effectively. As a result, our automated interface between the unified billing system and the general ledger was not appropriately configured. In addition, our management review control over unreconciled transactions recorded in accounts receivable general ledger accounts was not designed at the level of precision necessary to detect and correct errors that could be material to annual or interim financial statements. As a result of these deficiencies, errors existed in our accounts receivable and revenues that were corrected prior to the issuance of our 2007 annual report on Form 10-K. Although we began remediation of the material weaknesses evidenced by these deficiencies during the nine months ended September 30, 2008, we have not had sufficient time to fully implement the control changes necessary to completely remediate these material weaknesses.

Our policies and procedures to ensure that our accounting personnel are sufficiently trained on technical accounting matters did not operate effectively. More specifically, our accounting personnel did not have the necessary knowledge and training to adequately account for and disclose certain share-based compensation awards in accordance with SFAS No.123(R), Share-Based Payment. In addition, our accounting personnel lacked adequate training on the operation of certain aspects of the software used to calculate the Company's share-based compensation expense. As a result of these deficiencies, errors existed in the Company's share-based compensation expense that were corrected prior to the issuance of our 2007 annual report on Form 10-K. Although we began remediation of the material weaknesses evidenced by these deficiencies during the nine months ended

September 30, 2008, we have not had sufficient time to fully implement the control changes necessary to completely remediate these material weaknesses.

Our entity-level control related to the selection and application of accounting policies in accordance with GAAP was not designed effectively, and our policies and procedures for the recording of depreciation expense during interim reporting periods were not designed to ensure reporting in accordance with GAAP. These deficiencies led to errors in interim financial reporting that have been corrected through the restatement of our interim financial information described in note 1(m) in the accompanying "Notes to Interim Consolidated Financial Statements." Although we began to remediate these material weaknesses in June 2008, we have not had sufficient time to fully develop and implement the control changes necessary to ensure a misstatement of interim or annual financial reporting does not occur. We will continue to remediate these deficiencies in the fourth quarter of 2008 by taking the following actions:

Expanding our accounting policy documentation and implementing policies and procedures to periodically review our accounting policies to ensure ongoing GAAP compliance.
 With regards to our policies and procedures for the recording of depreciation expense during interim reporting periods, we will continue to revise our accounting policies and implement procedures to ensure depreciation is recorded consistent with GAAP for interim and annual reporting periods.

The internal control over financial reporting at Alaska DigiTel, which was excluded from our most recent annual evaluation of internal control over financial reporting, does not include activities adequate to timely identify changes in financial reporting risks, monitor the continued effectiveness of controls, and does not include staff with adequate technical expertise to ensure that policies and procedures necessary for reliable interim and annual financial statements are selected and applied. These control deficiencies in our Alaska DigiTel business represent material weaknesses in our internal control over financial reporting and lead to the failure to timely identify and respond to triggering events which necessitated a change in useful life of depreciable assets to ensure reporting in accordance with GAAP. These material weaknesses also led to errors in our internal control over financial information. We have made progress towards remediation with the acquisition of the minority interest on August 18, 2008, which gave us 100% ownership and control over this subsidiary. Prior to August 18, 2008, our control over financial reporting process by replacing the accounting management with GCI accounting management. During the first quarter of 2008 we will integrate Alaska DigiTel will become subject to the improvements we anticipate in addressing the material weakness described above the remediation of which will strengthen our selection and application of accounting policies in accordance with GAAP.

In March 2008 we implemented a new online payment system. The implementation replaced a system supported internally with a system supported by an external company and has resulted in certain changes to our processes and procedures affecting internal control over financial reporting during the nine months ended September 30, 2008. We have committed internal and external resources to revise and document processes and related internal controls over the new system.

Except as described above, there were no changes in our internal control over financial reporting during the quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

A company's "internal control over financial reporting" is a process designed by, or under the supervision of, a company's principal executive and principal financial officers, and effected by a company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being

made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Internal control over financial reporting has inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements will not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

We may enhance, modify, and supplement internal controls and disclosure controls and procedures based on experience.

## PART II - OTHER INFORMATION

## Item 1A. Risk Factors.

All of our risk factors as disclosed in our December 31, 2007 annual report on Form 10-K/A (Amendment No. 2) remain substantially unchanged. During the third quarter of 2008 we believe our revenues from universal service and access charges have become subject to a risk of being reduced or lost due to our assessment of the impact of current FCC regulations and the potential outcome of FCC proceedings. Our ability to continue to receive USF subsidies is contingent upon continuation of the USF program, which is subject to change by future regulatory, legislative or judicial actions. Based upon this assessment we have identified the following additional risk factor that may affect our business and future results:

• Revenues from universal service and access charges may be reduced or lost. We expect to recognize \$18.0 million to \$19.0 million for the year ended December 31, 2008 from local exchange network access charges. We expect to recognize \$14.0 million to \$15.0 million for the year ended December 31, 2008 from subsidies from the USF to support the provision of local access service in high-cost areas. The USF pays subsidies to ETCs to support the provision of local access service in high-cost areas. Under FCC regulations, we have qualified as a competitive ETC in the Anchorage, Fairbanks, Juneau, MTA, Mukluk, Ketchikan, Ft. Wainwright/Eielson, and Glacier State study areas. Without ETC status, we would not qualify for USF subsidies in these areas or other rural areas where we propose to offer local access services, and our revenue for providing local access services in these areas would be materially adversely affected.

On May 1, 2008, the FCC issued an order adopting the recommendation of the Joint Board to impose a state-by-state interim cap on high cost funds to be distributed to competitive ETCs. As part of the revised policy, the FCC adopted a limited exception from the cap for competitive ETCs serving tribal lands or Alaska Native regions. While the operation of the cap will generally reduce the high cost fund amounts available to competitive ETCs as new competitive ETCs are designated and as existing competitive ETCs acquire new customers, providers like us who serve tribal lands or Alaska Native regions will be provided some relief. The USF cap will be in place until the FCC takes action on proposals for long-term reform. The FCC and the USAC are each considering issues related to the interpretation and implementation of the limited exception from the cap, which may materially affect the scope and extent to which eligible entities may avail themselves of the exception, as well as the timing for eligible entities to exercise the exception.

The FCC is considering reform proposals for changing the basis for USF support amounts, which, if adopted, would more likely than not result in reduced support amounts. We cannot predict at this time the outcome of the FCC proceedings to consider USF reform proposals or their respective impacts on us. Both these and any future regulatory, legislative, or judicial actions could affect the operation of the USF and result in a change in our revenue for providing local access services in new and existing markets and facilities-based wireless services in new markets

The FCC is also considering revising the intercarrier compensation regime, including access charges. The FCC has actively reviewed new mechanisms for intercarrier compensation that, in some cases, could eliminate access charges

entirely. We cannot predict at this time the outcome of the FCC proceedings to consider intercarrier compensation reform proposals or their respective impacts on us, but elimination of access charges would likely have an adverse effect on our revenue and earnings. Similarly, the RCA has adopted regulations modifying intrastate access charges that may reduce our revenue.

Item 6. Exhibits

Exhibit No.	Description
31.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by our President and Director
31.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by our Senior Vice President, Chief Financial Officer, Secretary and Treasurer
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by our President and Director
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by our Senior Vice President, Chief Financial Officer, Secretary and Treasurer
10.158	Fifth Amendment to the Amended and Restated Credit Agreement dated as of October 17, 2008 by and among Holdings, Inc. the other parties thereto and Calyon New York Branch, as administrative agent, and the other Lenders party thereto

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# GENERAL COMMUNICATION, INC.

Signature	Title	Date
/s/ Ronald A. Duncan Ronald A. Duncan	President and Director (Principal Executive Officer)	November 20, 2008
<u>/s/ John M. Lowber</u> John M. Lowber	Senior Vice President, Chief Financial Officer, Secretary and Treasurer (Principal Financial Officer)	November 20, 2008
<u>/s/ Lynda L. Tarbath</u> Lynda L. Tarbath	Vice President, Chief Accounting Officer (Principal Accounting Officer)	November 20, 2008

I, Ronald A. Duncan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of General Communication, Inc. for the period ended September 30, 2008;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to
    ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those
    entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

# **SECTION 302 CERTIFICATION**

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 20, 2008

/s/ Ronald A. Duncan Ronald A. Duncan

President and Director

I, John M. Lowber, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of General Communication, Inc. for the period ended September 30, 2008;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to
    ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those
    entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

# **SECTION 302 CERTIFICATION**

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 20, 2008

/s/ John M. Lowber John M. Lowber

Senior Vice President, Chief Financial Officer, Secretary and Treasurer
# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of General Communication, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ronald A. Duncan, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: November 20, 2008

/s/ Ronald A. Duncan

Ronald A. Duncan Chief Executive Officer General Communication, Inc.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of General Communication, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John M. Lowber, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: November 20, 2008

/s/ John M. Lowber

John M. Lowber Chief Financial Officer General Communication, Inc.

### FIFTH AMENDMENT TO THE

#### AMENDED AND RESTATED CREDIT AGREEMENT

THIS FIFTH AMENDMENT TO THE AMENDED AND RESTATED CREDIT AGREEMENT (this "Amendment"), dated as of October 17, 2008, is made by and among GCI HOLDINGS, INC., an Alaska corporation, GCI COMMUNICATION CORP., an Alaska corporation, GCI CABLE, INC., an Alaska corporation, GCI FIBER COMMUNICATION CO., INC., an Alaska corporation, POTTER VIEW DEVELOPMENT CO., INC., an Alaska corporation, ALASKA UNITED FIBER SYSTEM PARTNERSHIP, an Alaska partnership, ALASKA WIRELESS COMMUNICATIONS, LLC, an Alaska limited liability company, ALASKA DIGITEL, LLC, an Alaska limited liability company and FIRE LAKE PARTNERS, LLC, an Alaska limited liability company (each individually, a "<u>Borrower</u>"), and collectively, the "<u>Borrowers</u>"), GCI, INC., an Alaska corporation ("<u>Guarantor</u>"), the banks, financial institutions, and other lenders party hereto (the "<u>Lenders</u>"), and CALYON NEW YORK BRANCH, as administrative agent (the "<u>Administrative Agent</u>" and, in its capacity hereunder as arranger, the "<u>Arranger</u>"). All capitalized terms used herein and not otherwise expressly defined herein shall have the respective meanings given to such terms in the Credit Agreement (as defined below).

WHEREAS, the Borrowers, Administrative Agent, Initial Lenders and the other parties thereto entered into that certain Amended and Restated Credit Agreement, dated as of August 31, 2005 (as amended, supplemented or modified from time to time, the "Credit Agreement");

WHEREAS, the Borrowers have requested that the Lenders and the Administrative Agent agree to an amendment to <u>Section 7.5(e)</u> of the Credit Agreement increasing the aggregate amount of Capital Expenditures permitted during the fiscal year ending December 31, 2008, from \$225,000,000 to \$240,000,000; and

WHEREAS, the Lenders and Administrative Agent are willing to agree to such amendment more fully set forth herein, subject to the terms and conditions set forth herein.

NOW, THEREFORE, in consideration of the foregoing premises, and other good and valuable consideration, the receipt, sufficiency and adequacy of which are hereby acknowledged, the parties hereto agree as follows:

1. <u>Amendment to the Credit Agreement</u>. <u>Section 7.5(e)</u> of the Credit Agreement is hereby amended by deleting the Maximum Capital Expenditure Amount for the fiscal year ended December 31, 2008, of \$225,000,000, and, in lieu thereof, inserting a Maximum Capital Expenditure Amount for the fiscal year ended December 31, 2008, of \$240,000,000.

2. <u>Effectiveness</u>. This Amendment shall become effective upon receipt by the Administrative Agent of originally executed counterparts hereof by each of the Borrowers, Guarantor and Majority Lenders.

3. Acknowledgement and Consent. Guarantor hereby consents to the terms of this Agreement and further hereby confirms and agrees that, notwithstanding the effectiveness of this Agreement, the obligations of Guarantor under each of the Loan Documents to which Guarantor is a party shall not be impaired and each of the Loan Documents to which Guarantor is a party is, and shall continue to be, in full force and effect and is hereby confirmed and ratified in all respects.

4. <u>Representations and Warranties</u>. To induce the Administrative Agent and the Lenders to enter into this Amendment, each of the Borrowers and their Subsidiaries that are Loan Parties does hereby represent and warrant that as of the date hereof:

(a) there exists no Default or Event of Default under the Credit Agreement or any of the other Loan Documents;

(b) each Borrower has the power and authority and has taken all the necessary action to authorize the execution, delivery and performance of this Amendment;

(c) this Amendment has been duly executed and delivered by the duly authorized officers of the Borrowers, and this Amendment and the Credit Agreement, as amended hereby, are the legal, valid and binding obligation of each Borrower enforceable against each Borrower in accordance with their terms, except as such enforceability may be limited by applicable bankruptcy, insolvency, reorganization or other similar laws affecting creditors' rights generally and by general principles of equity; and

(d) the execution, delivery and performance of this Amendment in accordance with the terms herein do not and will not, with the passage of time, the giving of notice or otherwise: (i) require any consent, approval, authorization, permit or license, governmental or otherwise which has not already been obtained or is not in full force and effect or violate any applicable law relating to any Borrower; (ii) conflict with, result in a breach of or constitute a default under (A) the articles or certificate of incorporation or bylaws, operating agreement or the partnership agreement, as the case may be, of any Borrower, (B) any indenture, material agreement or other material instrument to which any Borrower is a party or by which any of its properties may be bound, or (C) any material Licenses; or (iii) result in or require the creation or imposition of any Lien upon or with respect to any property now owned or hereafter acquired by the Borrowers other than Permitted Liens.

# 5. General. This Amendment:

(a) shall be deemed to be a Loan Document;

(b) embodies the entire understanding and agreement among the parties hereto and thereto with respect to the subject matter hereof and thereof and supersedes all prior agreements, understandings and inducements, whether express or implied, oral or written; and

(c) may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed shall be deemed to be an original and all of which taken together shall constitute one and the same agreement. Delivery of an executed counterpart by electronic transmission shall be equally effective as delivery of a manually executed counterpart to this Amendment.

6. No Course of Dealing or Performance. Each of the Borrowers acknowledges and agrees that the execution, delivery and performance of this Amendment by the Administrative Agent and each of the Lenders does not and shall not create (nor shall Borrowers rely upon the existence of or claim or assert that there exists) any obligation of any of the Lenders and the Administrative Agent to consider or agree to any other amendment of or consent with respect to any of the Loan Documents, or any other instrument or agreement to which the Administrative Agent or any Lender is a party (collectively an "Amendment or Consent,"), and in the event that the Administrative Agent or any of the Lenders subsequently agree to consider any requested Amendment or Consent, neither the existence of this Amendment, nor any other conduct of the Administrative Agent or any of the Lenders related hereto, shall be of any force or effect on the Administrative Agent's or any of the Lenders' consideration or decision with respect to any such requested Amendment or Consent, and the Administrative Agent

and the Lenders shall not have any obligation whatsoever to consider or agree to any such Amendment or Consent.

7. <u>Fees and Expenses</u>. The Borrowers and their Subsidiaries hereby acknowledge and agree that all fees and expenses as described in <u>Section 11.2</u> of the Credit Agreement incurred by the Administrative Agent, including, without limitation, those related to the preparation, arrangement, negotiation, documentation, syndication, closing and administration of the transactions contemplated by this Amendment, whether or not such transactions are consummated, shall be for the account of the Borrowers.

8. Successors and Assigns. This Amendment shall be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.

9. <u>Governing Law</u>. THIS AMENDMENT SHALL BE CONSTRUED IN ACCORDANCE WITH AND GOVERNED BY THE INTERNAL LAWS OF THE STATE OF NEW YORK APPLICABLE TO AGREEMENTS MADE AND TO BE PERFORMED IN NEW YORK.

Signatures appear on the following pages.

**IN WITNESS WHEREOF**, the parties here to have caused this Amendment to be executed by their respective duly authorized representatives as of the date first written above.

Borrowers:

GCI HOLDINGS, INC. GCI COMMUNICATION CORP GCI FIBER COMMUNICATION CO., INC. each an Alaska Corporation

By: /s/ Bruce Broquet Name: Bruce L. Broquet Title: Vice President, Finance

GCI CABLE, INC. an Alaska Corporation

By: /s/ Robert W. Ormberg Name: Robert W. Ormberg Title: Vice President, Content and Production Management

POTTER VIEW DEVELOPMENT CO., INC. an Alaska Corporation

By: /s/ David Morris Name: David Morris Title: President

ALASKA UNITED FIBER SYSTEM PARTNERSHIP, an Alaska Partnership

By: GCI COMMUNICATION CORP.,

its general partner By: /s/ Bruce L. Broquet Name: Bruce L. Broquet Title: Vice President, Finance

By: GCI HOLDINGS, INC., its general partner By: /s/ Bruce Broquet Name: Bruce L. Broquet Title: Vice President, Finance

ALASKA WIRELESS COMMUNICATIONS, LLC an Alaska Limited Liability Company By: GCI COMMUNICATION CORP., its sole Member and Manager By: /s/ Bruce Broquet Name: Bruce L. Broquet. Title: Vice President, Finance

ALASKA DIGITEL, LLC an Alaska Limited Liability Company

By: /s/ Bruce Broquet Name: Bruce L. Broquet. Title: Vice President, Finance

FIRE LAKE PARTNERS , LLC an Alaska Limited Liability Company

By: GCI COMMUNICATION CORP., its sole Member and Manager By: /s/ Bruce Broquet Name: Bruce L. Broquet. Title: Vice President, Finance

GCI, INC. an Alaska Corporation, as Guarantor

By: /s/ Bruce Broquet Name: Bruce L. Broquet.

Title: Vice President, Finance

CALYON NEW YORK BRANCH, an Administrative Agent and Lender

By: /s/ W. Michael George Name: W. Michael George Title: Managing Director

By: /s/ Priya Vrat Name: Priya Vrat Title: Director

UNION BANK OF CALIFORNIA N.A., as Lender By: /s/ David Hill Name: David Hill Title: Assistant Vice President

COBANK, ACB, as Lender By: /s/ Tod Koeruer Name: Tod Koeruer Title: Managing Director

WELLS FARGO BANK, N.A., as Lender By: /s/ Logan Birch Name: Logan Birch Title: Assistant Vice President

GENERAL ELECTRIC CAPITAL as Lender By: /s/ Jason Soto Name: Jason Soto Title: Authorized Signatory

CIT LENDING SERVICES CORPORATION as Lender By: /s/ Anthony Holland Name: Anthony Holland Title: Vice President

CIT MIDDLE MARKET LOAN TRUST I as Lender By: Cit Lending Services Corporation as Authorized Beneficial Owner By: /s/ Roger M. Burns Name: Roger M. Burns Title: President

BNP PARIBAS as Lender

By: /s/ Ola Anderssen Name: Ola Anderssen Title: Director

By: /s/ Young Wu Name: Young Wu Title: Vice President

U.S. BANK NATIONAL ASSOCIATION as Lender By: /s/ John T. Pearson Name: John T. Pearson Title: Vice President

ROYAL BANK OF CANADA as Lender By: /s/ Mutsafa Topiwalla Name: Mutsafa Topiwalla Title: Authorized Signatory

CIT BANK as Lender By: /s/ Benjamin Haslam Name: Benjamin Haslam Title: Authorized Signatory

FRANKLIN as Lender By: /s/ Tyler Chan Name: Tyler Chan Title: Vice President

LANDMARK II CDO LIMITED By: Aladdin Capital Management, as Manager By: /s/ James Bragg Name: James Bragg Title: Director

LANDMARK III CDO LIMITED By: Aladdin Capital Management, as Manager

By: /s/ James Bragg Name: James Bragg Title: Director

LANDMARK IV CDO LIMITED By: Aladdin Capital Management, as Manager

By: /s/ James Bragg Name: James Bragg Title: Director

LANDMARK V CDO LIMITED By: Aladdin Capital Management, as Manager

By: /s/ James Bragg Name: James Bragg Title: Director

LANDMARK VIII CLO LTD By: Aladdin Capital Management, as Manager By: /s/ James Bragg Name: James Bragg Title: Director

LANDMARK IX CDO LTD By: Aladdin Capital Management, as Manager

By: /s/ James Bragg Name: James Bragg Title: Director

INVESCO AIM FLOATING RATE FUND, as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

ALZETTE EUROPEAN CLO S.A. as Lender

By: /s/ Thoms Ewald Name: Thomas Ewald Title: Authorized Signatory

ATLAS LOAN FUNDING (NAVIGATOR), LLC, as Lender

By: /s/ Heather M. Jousma Name: Heather M. Jousma Title: Authorized Signatory

> AVALON CAPITAL LTD, 3 as Lender By: /s/ Thomas Ewald Name: Thomas Ewald

Name: Thomas Ewald Title: Authorized Signatory

INVESCO BELHURST CLO, LTD, as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

CELTS CLO 2007-1, LTD as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

CHAMPLAIN CLO Ltd as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

CHARTER VIEW PORTFOLIO

as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

INVESCO DIVERSIFIED CREDIT PORTFOLIO, Ltd, as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

KATONAH V, Ltd

as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

LIMBEROCK CLO I

as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

LOAN FUNDING IX, LLC

as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

INVESCO MOSELLE CLO S.A., as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

NAUTIQUE FUNDING Ltd as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

PERTRUSSE EUROPEAN CLO S.A.

as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

SAGAMORE CLO Ltd as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

INVESCO SARATOGA CLO I LIMITED, as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory

WASATCH, CLO Ltd as Lender

By: /s/ Thomas Ewald Name: Thomas Ewald Title: Authorized Signatory